



AIA/Deltek Architecture Billings Index (ABI)

March 2023

The AIA/Deltek Architecture Billings Index (ABI) is a diffusion index derived from the monthly Work-on-the-Boards survey, conducted by the AIA Economics & Market Research Group. The ABI serves as a leading economic indicator that leads nonresidential construction activity by approximately 9-12 months. The survey panel asks participants whether their billings increased, decreased, or stayed the same in the month that just ended. According to the proportion of respondents choosing each option, a score is generated, which represents an index value for each month. An index score of 50 represents no change in firm billings from the previous month, a score above 50 indicates an increase in firm billings from the previous month, and a score below 50 indicates a decline in firm billings from the previous month.

*All graphs represent data from March 2022–March 2023.

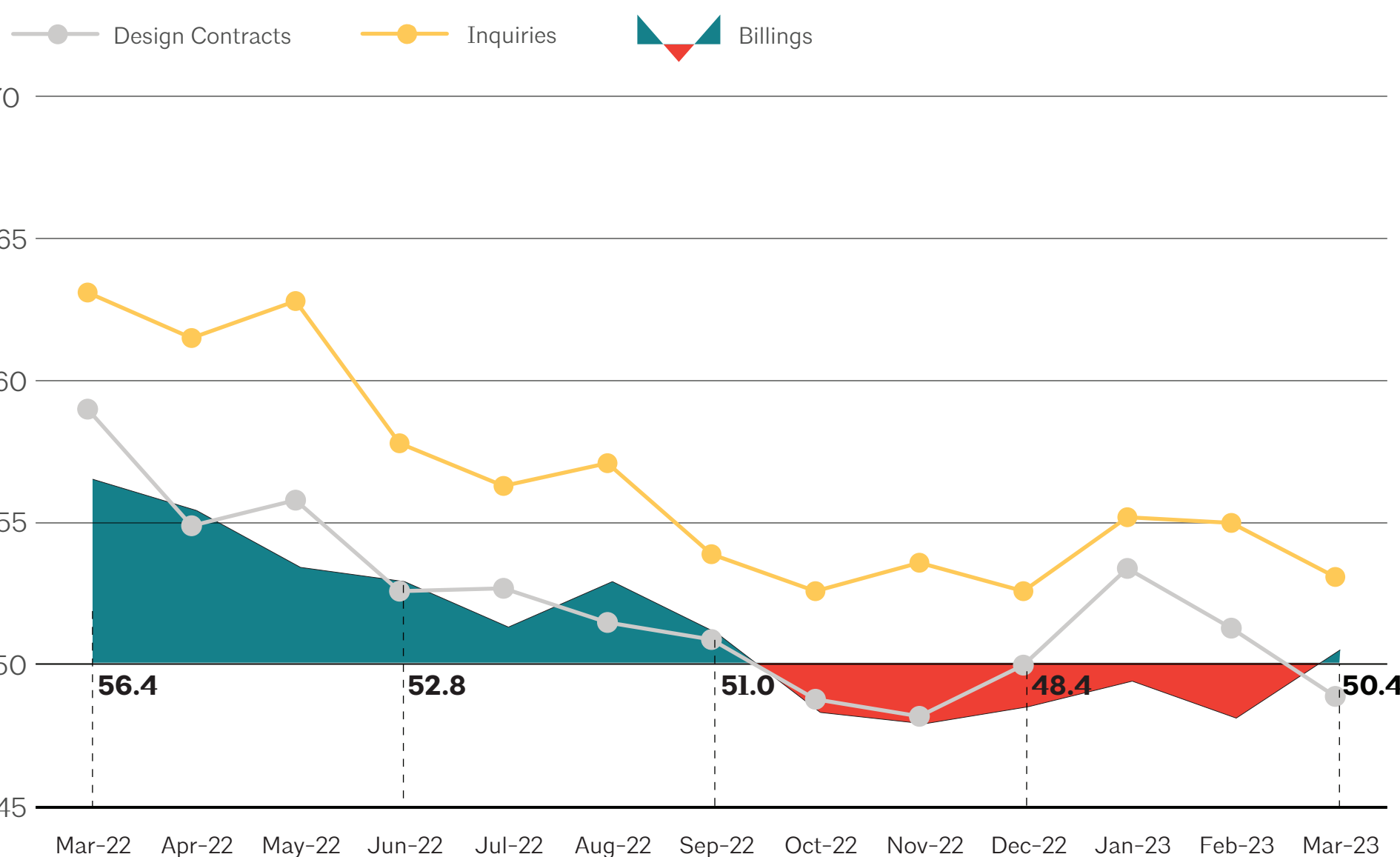
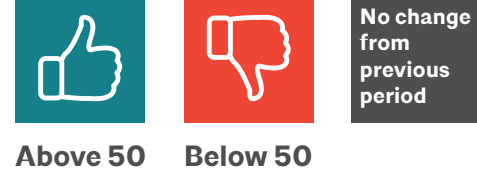
ABI

National Regional Sector Practice

National

Architecture firm billings post modest growth in March

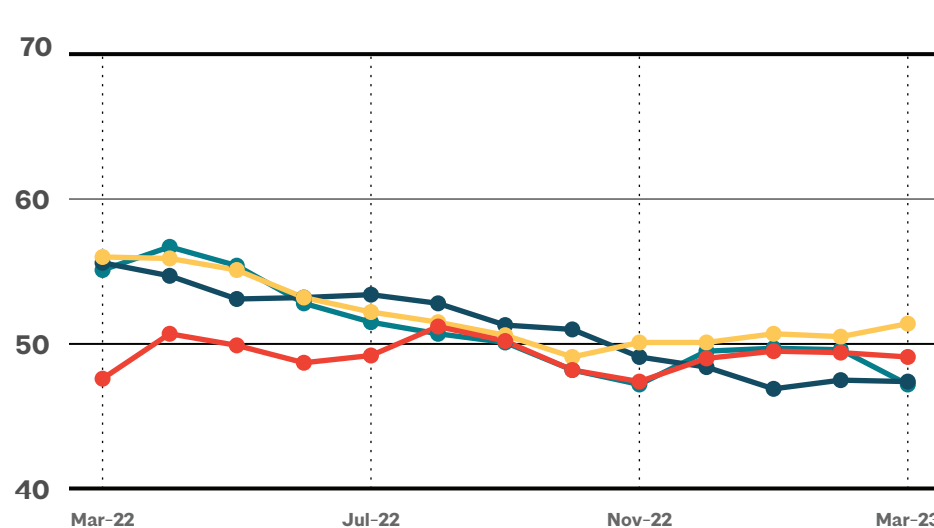
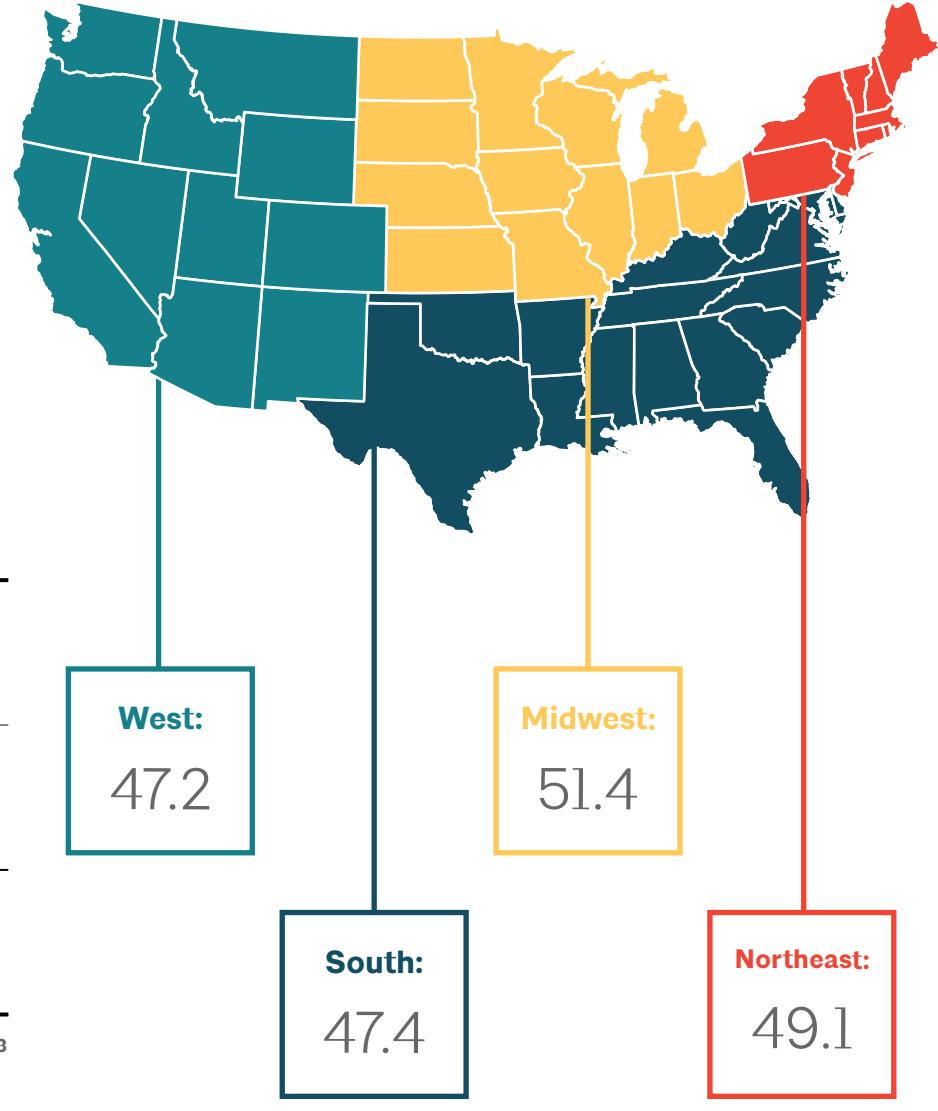
Graphs represent data from March 2022–March 2023.



Regional

Business conditions remain soft in all regions except the Midwest

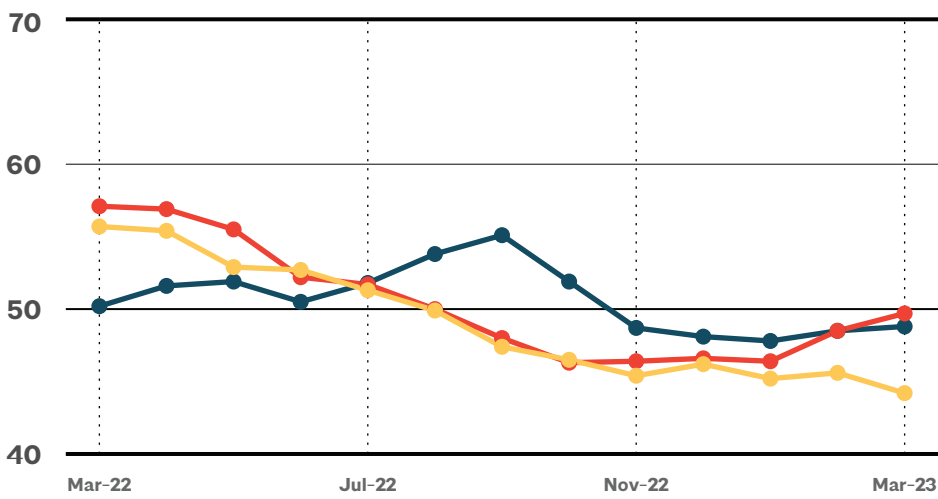
Graphs represent data from March 2022–March 2023 across the four regions. 50 represents the diffusion center. A score of 50 equals no change from the previous month. Above 50 shows increase; Below 50 shows decrease. 3-month moving average.



Sector

Billings soften further at firms with a multifamily residential specialization

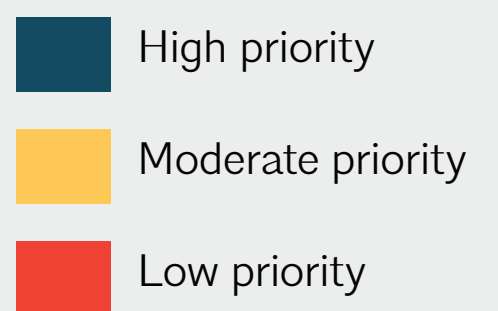
Graphs represent data from March 2022–March 2023 across the three sectors. 50 represents the diffusion center. A score of 50 equals no change from the previous month. Above 50 shows increase; Below 50 shows decrease. 3-month moving average.



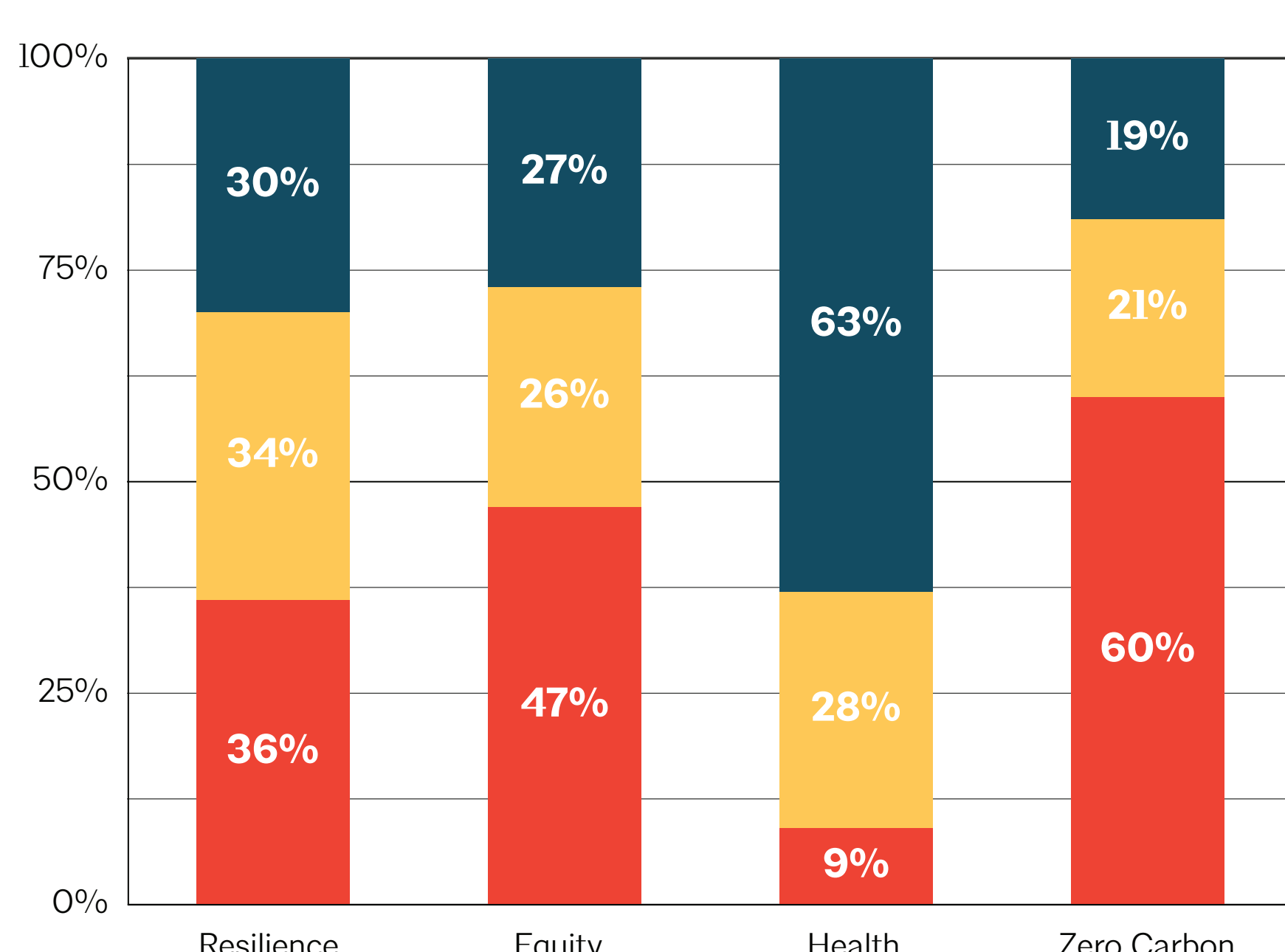
Practice

Resilience and zero carbon outcomes expected to see largest growth in client prioritization over the next five years

units: % of firms indicating level of priority placed by clients on each of the four outcomes of the AIA's Framework for Design Excellence, over the last year and expected change over the next five years



Level of client priority over the last year



Expected change in level of client priority over the next five years

