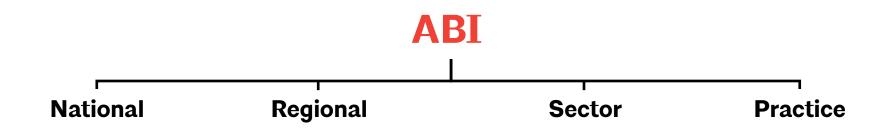


Architecture Billings Index (ABI)

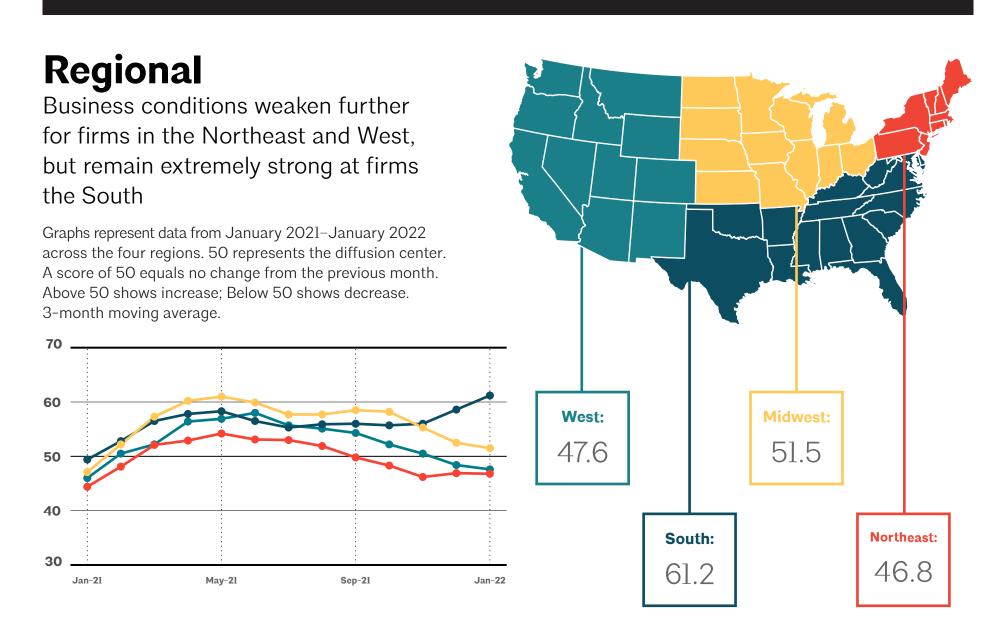
January 2022

The Architecture Billings Index (ABI) is a diffusion index derived from the monthly Work-on-the-Boards survey, conducted by the AIA Economics & Market Research Group. The ABI serves as a leading economic indicator that leads nonresidential construction activity by approximately 9-12 months. The survey panel asks participants whether their billings increased, decreased, or stayed the same in the month that just ended. According to the proportion of respondents choosing each option, a score is generated, which represents an index value for each month. An index score of 50 represents no change in firm billings from the previous month, a score above 50 indicates an increase in firm billings from the previous month, and a score below 50 indicates a decline in firm billings from the previous month.

*All graphs represent data from January 2021–January 2022.



National Architecture firms start the year with a period modest increase in billings Above 50 Below 50 Graphs represent data from January 2021–January 2022. Design Contracts Billings 65 55 57.6 44.9 55.4 53.9 51.0



Jul-21

Sep-21

Oct-21

Aug-21

Nov-21

May-21

Jun-21

Sector Billings soften at institutional firms,

45

Jan-21

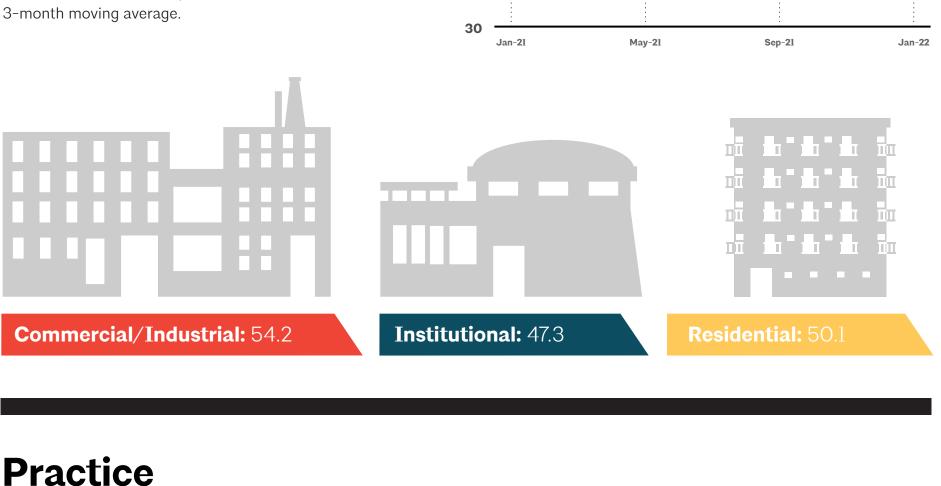
Feb-21

Mar-21

strengthen at those with a commercial/ industrial specialization Graphs represent data from January 2021–January 2022

across the three sectors. 50 represents the diffusion center. A score of 50 equals no change from the previous month.

Above 50 shows increase; Below 50 shows decrease. 3-month moving average.



70

60

40

increase an average of 5% this year units: Expected increase in architectural compensation in 2022 compared to

2021 levels, % of firms by estimated range of increase

Compensation for architectural positions expected to

Increase more than 15% - 1.4%Remain flat – 9.3% Increase 11% to 15% - 3.8%Increase less than 3% - 7.2%Increase 6% to 10% - 32.0%**AVERAGE ACROSS ALL FIRMS - 5.0%**

Increase 3% to 5% - 46.3%