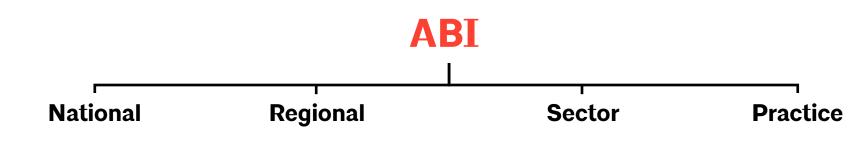


Architecture Billings Index (ABI)

October 2021

The Architecture Billings Index (ABI) is a diffusion index derived from the monthly Work-on-the-Boards survey, conducted by the AIA Economics & Market Research Group. The ABI serves as a leading economic indicator that leads nonresidential construction activity by approximately 9-12 months. The survey panel asks participants whether their billings increased, decreased, or stayed the same in the month that just ended. According to the proportion of respondents choosing each option, a score is generated, which represents an index value for each month. An index score of 50 represents no change in firm billings from the previous month, a score above 50 indicates an increase in firm billings from the previous month, and a score below 50 indicates a decline in firm billings from the previous month.

*All graphs represent data from October 2020-October 2021.



National

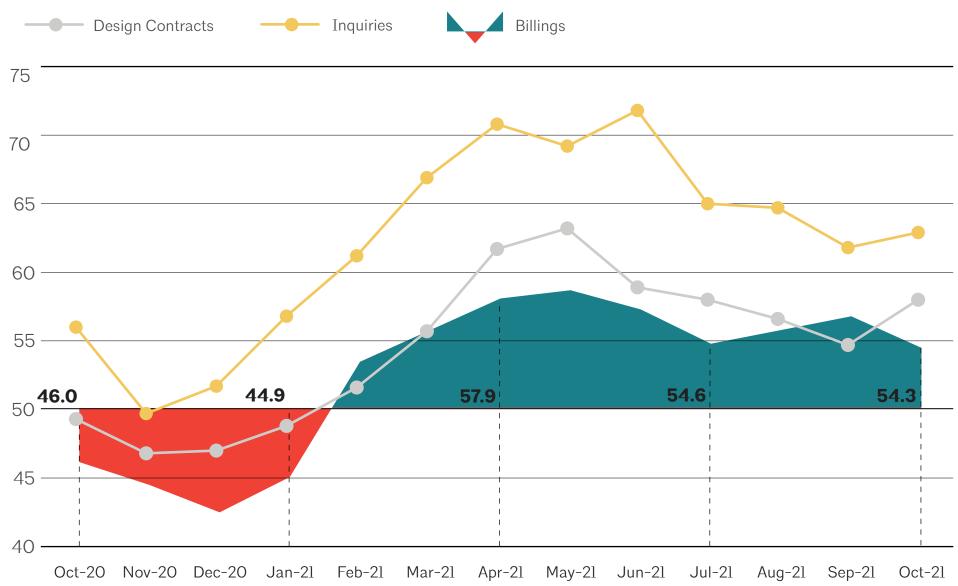
Architecture firm billings remain on a steady trajectory in October







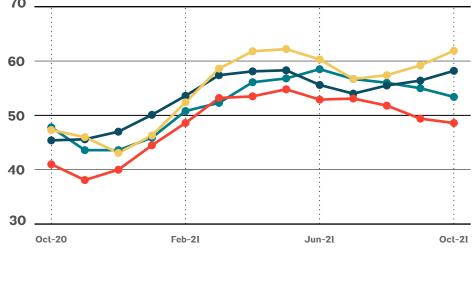
Graphs represent data from October 2020-October 2021.

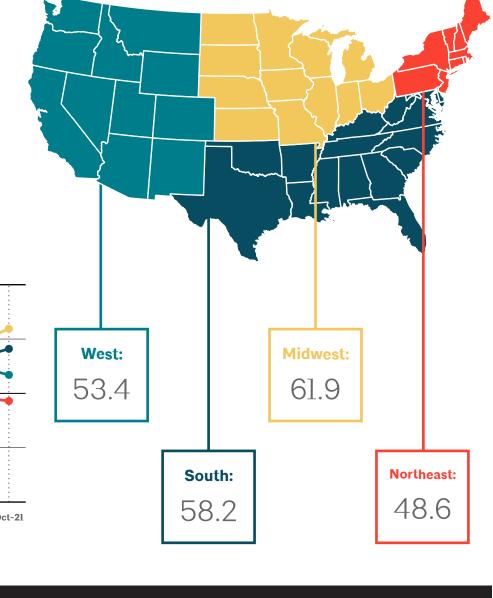


Regional Business conditions soften at firms

located in the Northeast, but remain strong elsewhere Graphs represent data from October 2020-October 2021

across the four regions. 50 represents the diffusion center. A score of 50 equals no change from the previous month. Above 50 shows increase; Below 50 shows decrease. 3-month moving average.



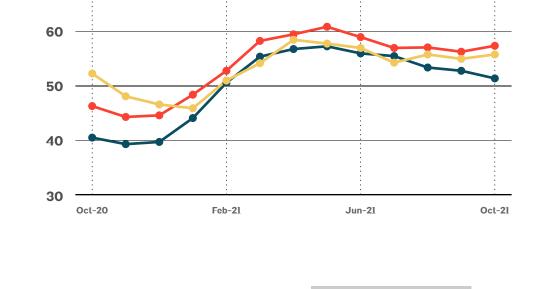


Billings growth continues at firms

Sector

of all specializations Graphs represent data from October 2020-October 2021 across the three sectors. 50 represents the diffusion center.

A score of 50 equals no change from the previous month. Above 50 shows increase; Below 50 shows decrease. 3-month moving average.







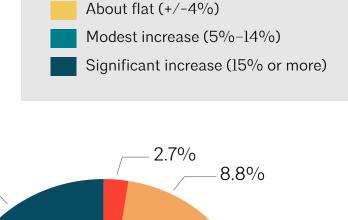
70



Architecture firms expect more revenue growth in 2022 than in 2021

Practice

% of firms indicating current estimate/projection for 2021 and 2022 firm revenue



Significant decline (15% or more)

Modest decline (5%-14%)

