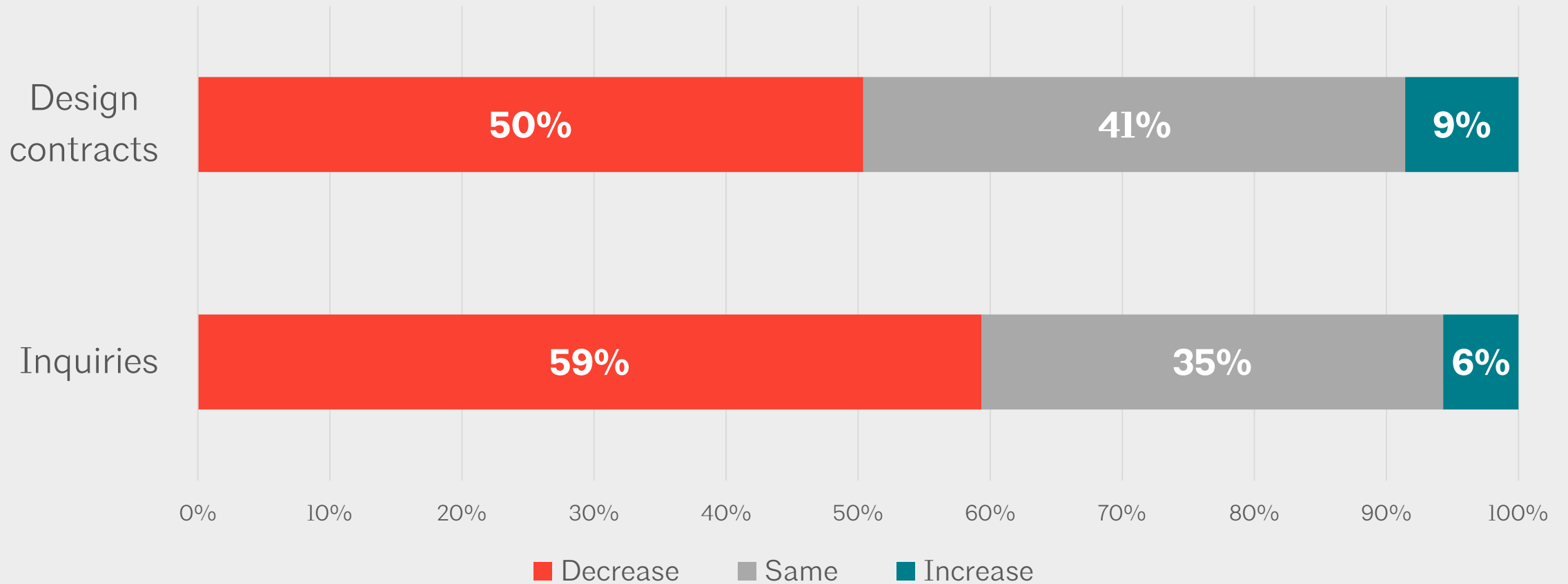


FIGURE 1

At least half of firms expect interest in new projects to decline in March

% of firms reporting estimated change in inquiries and design contracts from February to March 2020



Data from survey conducted of AIA firm leaders from March 17-23, 2020

Two thirds of firms report slowing or stoppage of projects due to COVID-19

% of firms reporting change in prospective project inquiries or negotiations for new projects due to issues related to the COVID-19 outbreak

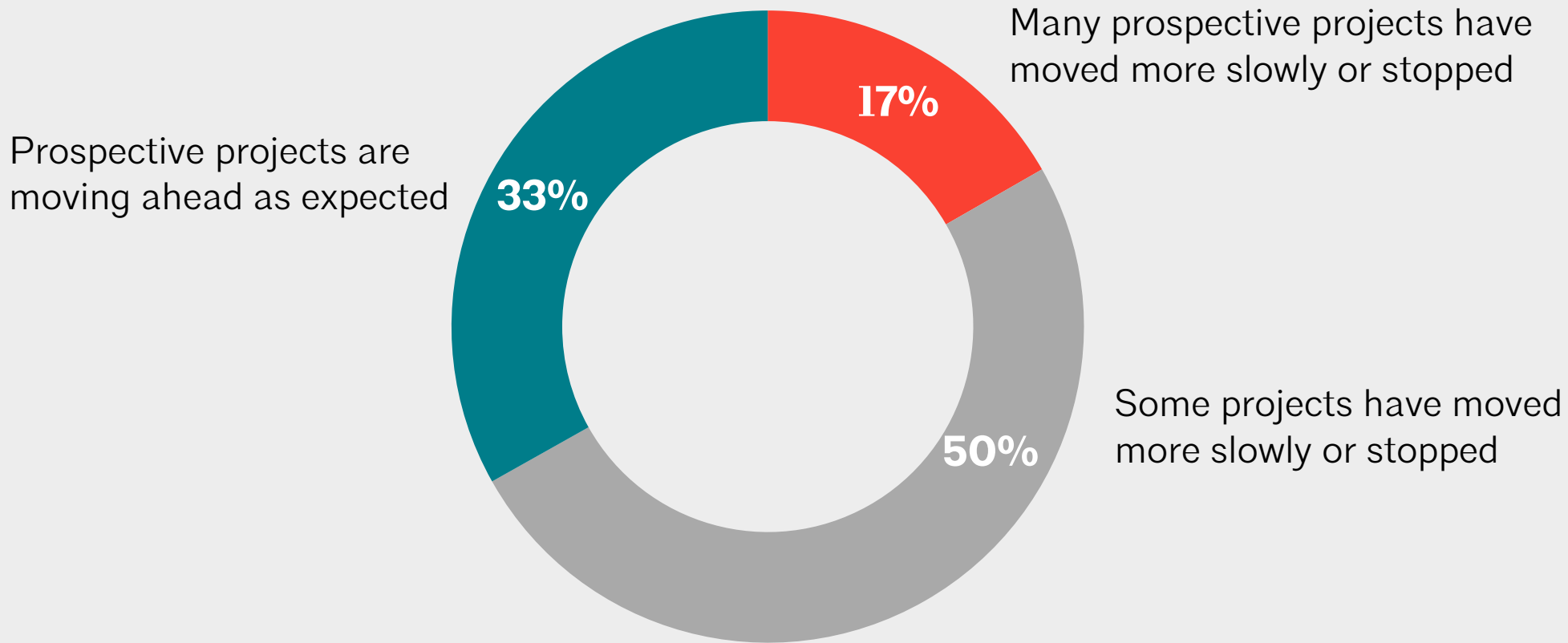
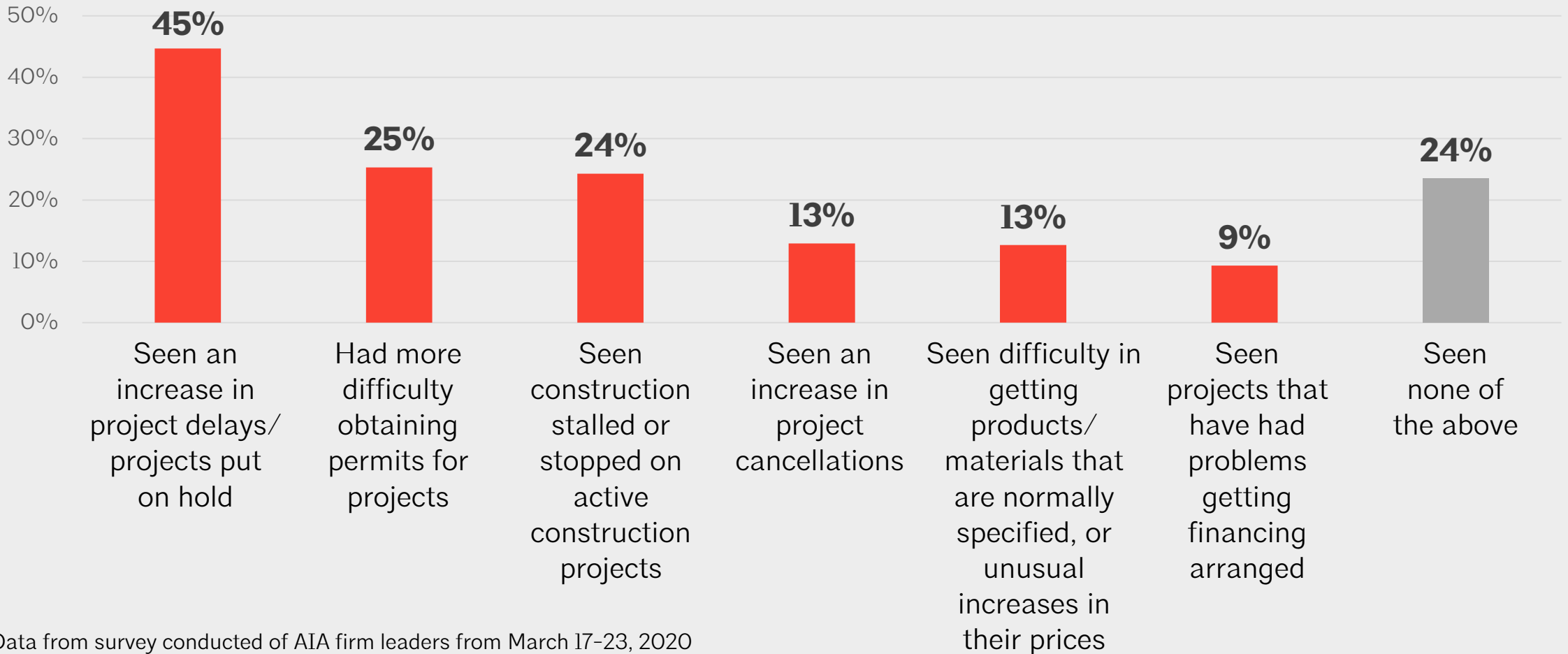


FIGURE 3

Three quarters of firms have seen problems with current projects due to COVID-19 pandemic

% of firms reporting problems with current projects over the past month that seem related to the COVID-19 outbreak



Data from survey conducted of AIA firm leaders from March 17-23, 2020

FIGURE 4

Main impact of COVID-19 on firms so far is increased staff working remotely, limiting in-person meetings

% of firms reporting conditions that apply to their office at present

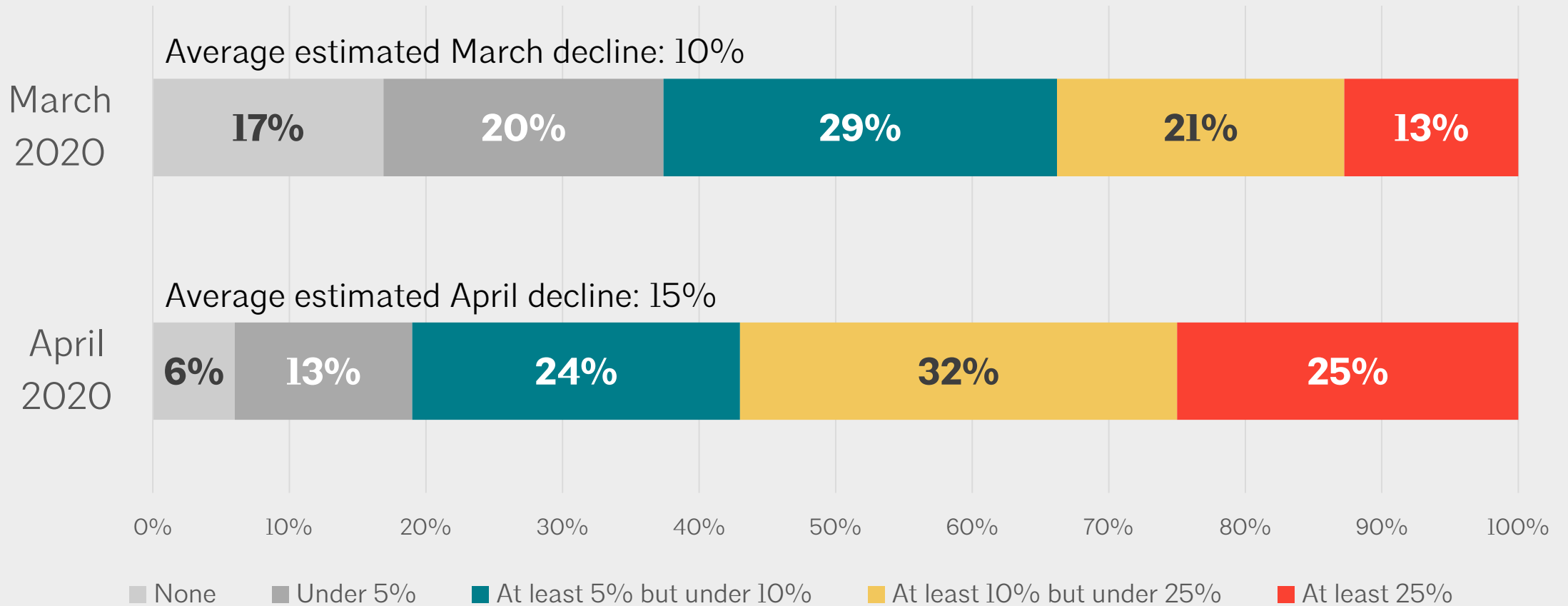


Data from survey conducted of AIA firm leaders from March 17-23, 2020

FIGURE 5

Firms expect COVID-19-related revenue losses to accelerate in April

% of firms projecting estimated loss in revenue in March and April 2020 due to issues related to the COVID-19 outbreak



Data from survey conducted of AIA firm leaders from March 17-23, 2020