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2021 AIA Fellowship

CandidateDavid A. KeithOrganizationHanburyLocationNorfolk, VirginiaChapterAIA Virginia; AIA Hampton Roads

Category of Nomination

Object 2 > Practice (Management)

Summary Statement

David Keith champions a model of practice driven by continuous talent development, creating a thriving culture of design excellence and transforming the firms that he leads and the communities and campuses in which he works.

Education

1982 – 1987 Virginia Tech College of Architecture and Urban Studies, Bachelor of Architecture

Licensed in:

Alberta (2019) District of Columbia (2019) Georgia (2019) Florida (2019) Michigan (20190 North Carolina (1991) Ohio (2008) Ontario (2019) Virginia (1992) Washington (2019) West Virginia (2019) Wyoming (2019) LEED AP BD+C

Employment

2017 – Present Hanbury, Norfolk, Va. (formerly Hanbury Evans Wright Vlattas + Company) CEO, Design Principal 3 years

2002 – 2017 Clark Nexsen, Virginia Beach, Va. Principal, Design Director 15 years 1999 – 2002 TAF Group, Virginia Beach, Va. Associate, Director of Architecture 3 years

1994 – 1999 BCW+H Architects, Richmond, Va. Associate, Lead Design Architect 5 years

1989 – 1993 Odell Associates, Charlotte, N.C. and Richmond, Va. Designer, Architect 4 years

1987 – 1988 Dellinger Lee Associates, Charlotte, N.C. Designer 1 year

1985 – 1986 Browne, Eichman, Dalgleish & Gilpin Architects, Charlottesville, Va. Summer Internship 1 year



October 6, 2019

Nancy Rogo Trainer, FAIA Chair, Jury of Fellows American Institute of Architects

Re: Recommendation for Mr. David Keith, AIA: Nominee for FAIA

Dear Ms. Trainer and Jury of Fellows:

I am deeply honored to sponsor David Keith, AIA, for Fellowship under Object #2, Practice Management, in recognition of his visionary practice model, in which a continuous process of education to develop talent has allowed him to transform the firms that he leads and the communities and campuses in which he works.

I have known David since 1985, when we met as classmates while studying architecture at Virginia Tech, becoming the best of friends, personally and professionally, never more so than we are right now, as we both currently sit on Virginia Tech's School of Architecture Advisory Board. It has been rewarding to see the same infectious enthusiasm that David had for architecture in our studio days lead to a transformational practice model with tremendous relevance for the profession.

David invests in people, one at a time, through recruitment, education, mentoring, his Summer Scholars research projects and the continuous development of talent to lead to a culture of excellence. First at Clark Nexsen and now as President at Hanbury, he has done so without the benefit of an office located in an urban metropolis near to academia, but from Norfolk, Virginia. By transforming the cultures of two of the largest architectural practices in the Hampton Roads area, he has transformed architectural culture in the region. At Clark Nexsen, a firm that had won only two design awards in its first 80 years, David transformed the design culture, winning over 200 design awards (40 AIA) in 15 years, rising to #11 in the ARCHITECT Top 50, and winning the 2011 National AIA Intern Development Program Firm Award. In just four years at Hanbury, a similar story is unfolding, already winning over 14 AIA awards, with even larger aspirations.

Transforming a longstanding architectural practice is no easy task. I know this as President of Payette, where one of my goals has been to raise the national reputation of a firm that, despite a distinguished record of accomplishment, was flying under most architects' radar. Charting similar paths, David and I have shared how best to approach the challenges. His insights have contributed to Payette's success, which culminated in the 2019 AIA Firm Award. In one sense, David has had the harder job, as Clark Nexsen was for decades known simply as an engineering firm, doing mostly workaday projects for the military.

AIA Virginia recognized David's extraordinary accomplishments with its 2019 Distinguished Achievement Award, citing his impact on some of the state's most well-known architecture firms, as well as its cities and institutions. His impact on the profession more broadly can be seen not only in the many awards and publications and the ARCHITECT 50 ranking, but also in the network of relationships with major architecture schools and in the many alumni of his practice who have gone on to careers across the nation and the globe.

David Keith has established a standard of achievement worthy of elevation to Fellowship. He is an extremely talented architect, whose influence extends well beyond his practice to create a continuum of education for young designers entering the profession, while also investing tirelessly in the community in which he lives. It is with great conviction that I urge you to elevate David Keith to Fellowship in the Institute.

Respectfully submitted,

Kevin B. Sullivan, FAIA President/CEO

2019 AIA Architecture Firm Award

David Keith champions a model of practice driven by continuous talent development, creating a thriving culture of design excellence and transforming the firms that he leads and the communities and campuses in which he works.

A CUSTOMIZED CAREER PATHWAY

David is a fierce advocate for growing the next generation of architects and professional leaders. Entering the profession in 1987, in the first Intern Development Program class, he observed that few firms had a clear approach to helping young architects grow professionally and personally. Ever since, he has analyzed how architects learn. Beginning with his first opportunity to mold practice culture, he has shaped teaching firms that deepen and accelerate that learning, providing intentional opportunities for growth with every project.

David structures his practice to create a continuum of education for young designers entering the profession. His expanding firm's new offices are located near architecture schools. He works closely with schools to understand what students are looking for. In three years of formal discussions with students at Virginia Tech, Hampton University, UVA, Columbia and Yale, he sought insight on three questions: What are you looking for from a firm? What are you looking for in a location? What do you offer a firm? Out of this exchange and his personal experiences, David developed his firm's career development and talent recruitment programs.

SUMMER SCHOLARS RESEARCH PROJECTS

A pivotal element of David's approach is the Summer Scholars program, which has brought young people from more than 25 prestigious schools of architecture throughout the US, Canada, Mexico, India and China to engage in research and design that achieves real-world significance.

THE TOOLS OF A TEACHING PRACTICE

- » Research: David does not limit research to the Summer Scholars, but incorporates it into studio practice, to enable individuals to explore subjects about which they are passionate. David works to bring these projects to realization, to build each designers' confidence that they can complete outstanding projects.
- » Mentoring: David's Responsibility Matrix (presented as a case study in *The Architect's Handbook of Professional Practice*) enables young designers to assess abilities, identify personal growth agendas, and communicate those agendas to teammates. This process takes place at every project

phase kick-off, when young team members identify both the strengths they will bring to the project and five or six goals for growth. The project manager is expected to incorporate two or three of these goals into the team's work plan, thus ensuring professional growth with every project and providing an opportunity for each employee to shape their career track in a personal way. This approach creates motivated and highly effective teams that often over-perform.

» Expectations of Senior Staff: The incorporation of goals for growth into work plans is a core expectation of senior staff. Because it puts young people in unfamiliar situations, they will at times make mistakes. David closely guides how senior staff responds to such mistakes, enforcing a strict "No Assholes Rule": no getting mad, no beating people up, no blaming. It is a moment for teaching.

DESIGN EXCELLENCE

The outward fruit of systematic talent development is design excellence across a wide range of contexts, from conventional practice, focused on higher education, civic and commercial projects; to pro bono practice, advancing the missions of organizations like Operation Smile; to rigorous design-build work for the US military; to regional community development.

FIRM TRANSFORMATION

The inward payoff of talent development is firm transformation. The most vivid measure of David's success is the transformation of Clark Nexsen, a largely unrecognized firm that had won only two design awards in its first 80 years. In the 15 years he was its Director of Architecture and Design Director it won over 200 — more than 40 of them from the AIA — and rose to #11 in the ARCHITECT magazine 50. As well, the A/E firm grew from 185 people with 25 architectural staff to over 500 with 85 architectural staff. His current firm, Hanbury, with David in his fourth year as President and CEO, is on a similar trajectory.

The profession has long sought better models for bridging between school and practice. David Keith's teaching office, its success abundantly proven, is just such a model.

ACCOMPLISHMENTS SIGNIFICANT WORK

Hanbury

Colonial Williamsburg Foundation: District Master Plan, Williamsburg, VA Estimated Completion: 2023 - 2030 **Role: Design Principal** (see Exhibit 6)



Colonial Williamsburg Foundation: Entertainment and Sports Complex, Williamsburg, VA Estimated Completion: 2024 Role: Design Principal

University of Virginia: Hotel and Conference Center, Charlottesville, VA Estimated Completion: 2023 **Role: Design Principal** (see Exhibit 4)



Elizabeth River Trailhead, Norfolk, VA Estimated Completion: 2022 **Role: Design Principal**

Virginia Beach Innovation Community, Virginia Beach, VA Estimated Completion: 2022 **Role: Design Principal** (see Exhibit 3)

"It's a place for those looking forward, the innovators and creators...the people pushing Virginia Beach into the future."

Visionary recording artist, producer, songwriter, philanthropist, fashion designer, and entrepreneur, Pharrell Williams on Innovation Community



VirginiaTech Foundation: Gilbert Street Mixed-Use Complex, Blacksburg, VA Estimated Completion: 2022 **Role: Design Principal**

Atlantic Park Mixed-Use Development, Virginia Beach, VA Estimated Completion: 2021 **Role: Design Principal** (see Exhibit 2)



VirginiaTech: Creativity and Innovation District Living/Learning Community, Blacksburg, VA Estimated Completion: 2021 Role: Design Principal (see Exhibit 4)

VA Pier Place, Virginia Beach, VA Estimated Completion: 2020 **Role: Design Principal**



Virginia African American Cultural Center, Virginia Beach, VA Design Completed: 2020, beginning fund-raising Role: Design Principal (see Exhibit 3)

Norfolk Gateway Office Tower, Norfolk, VA Estimated Completion: 2020 **Role: Design Principal** (see Exhibit 6)



Virginia Beach Sports Center, Virginia Beach, VA **Role: Design Principal**

ACCOMPLISHMENTS SIGNIFICANT WORK



Rudee Loop: Mixed-Use District Development Plan, Virginia Beach, VA Completed: 2019 Role: Design Principal

Virginia Beach Fishing Center Development Plan, Virginia Beach, VA Completed: 2019 Role: Design Principal

Hanbury Office Renovation, Raleigh, NC Completed: 2019 Role: Design Principal

Hanbury Office Renovation, Norfolk, VA Completed: 2018 Role: Design Principal (see Exhibit 7)

Clark Nexsen

Town Center Block 9, Virginia Beach, VA Completed: 2018 Role: Design Principal (see Exhibit 6)

Virginia Commonwealth University: Gladding Residence Center (GRC), Richmond, VA Completed: 2017 Role: Design Director (see Exhibit 4)

Navy Seal Monument: Virginia Beach, VA Completed: 2017 Role: Design Director (see Exhibit 5)



JT's Camp Grom: Recreation Complex, Virginia Beach, VA Completed: 2017 Role: Design Principal (see Exhibit 3)

Tech Center at Oyster Point, Newport News, VA Completed: 2017 Role: Design Director



Virginia State University: Convocation Center, Athletic Recreation and Training Complex Completed: 2016 Role: Design Director

Naval Sea Systems Command (NAVSEA) Headquarters Renovations, Washington, DC Completed: 2016 Role: Design Director

Arena, Virginia Beach, VA Completed: 2016 (unbuilt) Role: Design Director

VirginiaTech: Upper Quad Housing (Pearson Hall and New Cadet Hall) and Corps Leadership and Military Science Building Completed: 2016 Role: Design Principal (see Exhibit 3)

Virginia Beach City Hall and Transit Hub, Virginia Beach, VA Completed: 2016 (unbuilt) Role: Design Director





ACCOMPLISHMENTS SIGNIFICANT WORK

Old Dominion University: BasketballTraining Facility, Norfolk, VA Completed: 2015 Role: Design Director



John Tyler Community College: Midlothian Campus, Academic & Performing Arts Building, Richmond, VA Completed: 2015 Role: Design Director (see Exhibit 4)

United States Naval Academy: Cyberwarfare Center, Annapolis, MD Completed: 2015 Role: Design Director

United States Military Academy at West Point: Davis Barracks, West Point, NY Completed: 2015 Role: Design Director (see Exhibit 5)



James Madison University: Duke Hall School of Art and Art History, Harrisonburg, VA Completed: 2014 Role: Design Principal (see Exhibit 4)

Clark Nexsen Tower, Town Center Block 11, Virginia Beach, VA Completed: 2014 Role: Design Director (see Exhibit 7)



Virginia Commonwealth University, Grace and Broad Street Residence Center, Richmond, VA Completed: 2012 Role: Design Principal (see Exhibit 4)

Walter Reed National Medical Center: Wounded Warrior Therapy Center and Base Recreation Complex, Bethesda, MD Completed: 2012 Role: Design Principal (see Exhibit 5)

Operation Smile: Global Headquarters Completed: 2012 Role: Design Principal (see Exhibit 3)

Camp Pendleton Edson and Chappo Dining Facilities, Camp Pendleton, CA Completed: 2012 Role: Design Principal





Waterside Hotel and Conference Center, Office Buildings and Parking, Norfolk, VA Completed: 2010 (unbuilt) Role: Design Principal

Old Dominion University: Foreman Field Game Day building Completed: 2009 Role: Design Principal

Old Dominion University: Quad Student Housing, Norfolk, VA Completed: 2006 Role: Design Principal



ACCOMPLISHMENTS CURRICULUM VITAE

Education

1982-1987 VirginiaTech College of Architecture and Urban Studies, Bachelor of Architecture

Professional Leadership

2017 – Present Hanbury, Norfolk, Va. (formerly Hanbury Evans Wright Vlattas + Company) CEO, Design Principal

2002 – 2017 Clark Nexsen, Virginia Beach, Va. Principal, Design Director

1999 – 2002 TAF Group, Virginia Beach, Va. Associate, Director of Architecture

1994 – 1999 BCW+H Architects, Richmond, Va. Associate, Lead Design Architect

1989 – 1993 Odell Associates, Charlotte, N.C. and Richmond, Va. Designer, Architect

1987 – 1988 Dellinger Lee Associates, Charlotte, N.C. Designer

1985 – 1986 Browne, Eichman, Dalgleish & Gilpin Architects, Charlottesville, Va. Summer Internship

Registrations

Alberta (2019) District of Columbia (2019) Georgia (2019) Florida (2019) Michigan (2019) North Carolina (1991) Ohio (2008) Ontario (2019) Virginia (1992) Washington (2019) West Virginia (2019) Wyoming (2019) LEED AP BD+C

Professional Memberships

1992 – Current: AIA Virginia 1999 – Current: AIA Hampton Roads 1992 – 1999: AIA James River 1987 – 1992: AIA Charlotte

Appointments and Boards

2018 – Current Virginia Tech College of Architecture Advisory Board

2002 – Current Virginia Beach Resort Advisory Committee Planning and Design Review Board

2011 – 2018 Hampton Roads Design-Build Institute of America, Board Member

2017 National Institute of Building Science – Design Build Procurement Study

- 2015 Hampton Roads Design-Build Institute of America, President
 1992 – 2012
- 1992 2012
 Inform Magazine Editorial Advisory Board
 1998 2000, 2005 2006
 AIA Virginia Vice-President and Board Member
 1999 1994 AIA James River Board Member
 1998 AIA James River President
 1000 AIA National and Brasident Clinter(s)
- 1998 AIA National and President Clinton's Millennium Council "Schools as Centers of Community" Panel

Juries

2020 AIA Virginia Honors Committee 2020, 2019, 2018, 2017, 2016 ABC Excellence in Construction Awards Juror

2013 – 2018 DBIA Hampton Roads Design Awards Chairman

2015 AIA Virginia Nomination Committee

2008 – 2013 Hampton Roads Association of Commercial Real Estate, Awards Committee

2002 American Precast Concrete Association National Design Awards Juror

Civic Contributions

2000 - 2020

Virginia Beach Resort Advisory Commission Planning and Design Review Committee

2015 - 2020

Hampton Roads Chamber of Commerce

2015 – 2016 JT Walk, Team Captain

ACCOMPLISHMENTS SPEAKING & TEACHING ENGAGEMENTS



DBIA Presentation "Operation Smile"









- 2020 AIA Virginia, "The Empathetic Architect From the Ground Up: Cultivating the Next Generation," October 2020
- 2019 AIA Virginia, Emerging Leaders Academy Presentation – Professional Growth and Development
- 2017 AIA Virginia, Architecture Exchange East Richmond, VA: "What type of Architect do you want to be?"
- 2017 AIA Virginia, Architecture Exchange East Architectural Portfolio Review Session
- 2016 AIA Virginia, Emerging Leaders Academy Panel Discussion – Virginia Beach Arena
- 2013 AIA Virginia, Emerging Leaders Academy Panel Discussion – Waterside
- 2012 AIA Virginia, Architecture Exchange East, Richmond, VA: "Sustainable Strategies for Virginia Beach Presentation"

Allied Organizations

- 2019 Mid-Atlantic Regional SCUP Conference: "Beyond Boundaries: How Living-Learning Fuses Creativity, Innovation, and the Arts," March 2019
- 2018 SCUP Mid-Atlantic Conference College Park, MD - Creativity and Innovation District Living Learning Center at Virginia Tech
- 2017 DBIA Hampton Roads Owner's forum on "What works well, and what can be improved with Design-Build?"

- 2017 DBIA Hampton Roads Virginia Beach 4525 Main Street project presentation
- 2017 SEAHO Conference, Chattanooga, TN VCU GRC Housing – "Public-Private Pioneers: P3 Project Delivery in First-Year Housing"
- 2016 National Institute of Building Sciences, Washington, DC: "NavFAC and Corps of Engineers Design Build Procurement Study"
- 2016 Corporate Real Estate Women (CREW): Virginia Beach Arena presentation
- 2015 Hampton Roads Commercial Real Estate: "Planning and Design of Virginia Beach Arena District"
- 2015 Commercial Real Estate Women (CREW): "Planning and Design of Camp Grom for Disabled Children"
- 2014 National APWA Sustainability Conference, Pittsburgh, PA: "Warrior Transition Unit Sustainable Design Presentation"
- 2014 APWA Mid Atlantic, Ocean City, MD: "Warrior Transition Unit Design Presentation"
- 2013 DBIA Hampton Roads Virginia Beach "Operation Smile Design-Build Presentation"
- 2013 Society of American Mechanical Engineers (SAME) North Carolina – Warrior Transition Unit project presentation
- 2013 SAME Hampton Roads Hampton Warrior Transition Unit project presentation
- 2012 DBIA Hampton Roads Design Build Panel Discussion Virginia Beach



David was asked by the Design Futures Council (DFC) to present his approach to developing and advancing design talent within Hanbury. The Forum held in New York City included University Deans and firm leaders from across the nation.



Virginia Tech Career Pathways Presentation



Virginia Tech Presentation of the Atlantic Park Project

Communities and Institutions

David has presented to numerous community groups across Hampton Roads. He has been a guest critic/speaker at Virginia Tech, Hampton, UVA, UNCC and Old Dominion University. He has presented his approach to developing design talent at UVA, Virginia Tech, Hampton, Columbia, Yale, AIA Virginia and the Design Futures Council.

- 2020 Leadership Hampton Roads: Excellence in PlaceMaking, Norfolk
- 2020 Virginia Association of Governmental Purchasing: "A Design Build Case Study: Virginia Tech Creativity and Innovation District (CID) Living Learning Community Project," March 2020
- 2019 Design Futures Council (*Design Intelligence*) -Leadership Forum on Design Education and Talent, New York
- 2019 Virginia Tech: Charter Community Planning for Virginia Beach
- 2109 Virginia Beach City Council 10+ Atlantic Park public project presentations
- 2018 Virginia Tech College of Architecture Blacksburg, VA "Finding the right firm"
- 2016 Old Dominion University Sports Marketing: Virginia Beach Arena Class Project and Presentation
- 2016 Virginia Beach Economic Development: "Master Planning for Biotechnology"
- 2015 Megavention, Virginia Beach, VA: "Wounded Warrior Lodge Design-Build Presentation"

- 2015 Megavention Virginia Beach, VA: Warrior Transition Unit project presentation
- 2015 Old Dominion University Civil Engineering: Virginia Beach Arena
- 2016 Virginia Beach Community Development: "Planning and Design of Pier Place, Virginia Beach"
- 2016 Virginia Beach Planning, Strategic Growth and Public Works: "DENCITY" Summer Scholar Project
- 2015 Virginia Beach Planning, Strategic Growth and Public Works: "Central Beach Parkway" Summer Scholar Project
- 2012 Hampton Roads Commercial Coffee Operation Smile project presentation
- 2010 Virginia Beach Strategic Growth, Planning and Economic Development: "Sustainable Strategies for Virginia Beach"
- 2008 City of Norfolk, VA City Council: "Waterside Proposal Presentation"
- 2008 Visit Norfolk: "Planning and Design for Waterside"
- 2007 Norfolk Department of Public Works, Planning Department and Redevelopment and Housing Authority: "Waterside Student Summer Research Project"
- 1999 Schools as Centers of Community National School Designers Panel, Washington, DC



In 2019, David Keith, AIA was awarded the **AIA Virginia Distinguished Achievement Award**. David was recognized for his design contributions to the built environment across Virginia and for his unique contribution to the continual growth of architects through his firm, the AIA, and the Universities.

Personal Awards & Honors

- 2019 AIA Virginia Distinguished Achievement Award
- 2002 Inside Business 40 under 40
- 1997 Inform Magazine Emerging Talent issue
- 1993 AIA James River Alice B. Lehman Sunday Prize Award Winner: Hand Sketches

Firm Awards

CLARK NEXSEN

2010 - 2017

Building Design & Construction Top Firms (#26, 19, 18, 19, 17, 18, 20, 20)

2010 - 2017

*ENR*Top 200 Design Firms (#147, 157, 132, 150, 144, 148, 153, 163)

2014 – 2017

ENR #30 Green Design Firms (#52, 40, 39, 40)

2012 - 2017

Architectural Record Top Design Firms (#58, 51, 43, 88, 120, 76)

2012 – 2016

ARCHITECT Magazine Top 50 Architectural Firms (#29, 34, 31, 11, 50)

- 2017 AIA North Carolina Firm of the Year Award
- 2015 Interior Design Magazine 2015 Giants #75
- 2014 Zweig White Hot Firm #16 Architectural Firm

2011 National AIA Intern Development Program Firm Award

- 2007 Clark Nexsen Firm of the Year AIA Hampton Roads
- 2007 Inside Business Hampton Roads Best Place to Work: Hall of Fame
- 2004 2007

Inside Business Hampton Roads Best Place to Work (#2, #3, #10, #1)

Significant Design Awards Pertinent to the Firm's Work and Reputation

Projects in bold David played a leading/significant role

HANBURY

AIA State Awards

- 2020 AIA Virginia, Merit Award for Architecture, Stetson University, Carlton Union Building Renovation, DeLand, FL
- 2019 AIA Virginia, Award of Honor for Excellence in Architecture, Robertson Hall, Rhodes College, Memphis, TN
- 2019 AIA Virginia, Award of Merit for Excellence in Historic Preservation, Rehabilitation of Historic Cavalier Hotel, Virginia Beach, VA
- 2018 AIA Virginia, Merit Award for Architecture, North Campus Residential Commons, University of Chicago

AIA Local Awards

- 2019 AIA Hampton Roads, Merit Award for Architecture, Rehabilitation of Historic Cavalier Hotel, Virginia Beach, VA
- 2019 AIA Hampton Roads, Citation Award for Landscape Architecture and Architectural Preservation, Administration Building Rehabilitation, Norfolk Botanical Garden, Norfolk, VA
- 2019 AIA Hampton Roads, Merit Award for Architecture, The Loos, Hermitage Museum & Gardens, Norfolk VA
- 2019 AIA Hampton Roads, Excellence Award for Architecture, Robertson Hall, Rhodes College, Memphis, TN
- 2019 AIA Hampton Roads, Merit Award for Architecture, [RE]Norfolk: Using Water to Create Connection, Identity, and Resiliency at Harbor Park, Norfolk, VA



- 2019 AIA Hampton Roads, Citation Award for Architectural Rendering, Rhodes College, The Power of Illustration: A Case Study, Memphis, TN
- 2018 AIA Chicago, Design Excellence Award, North Campus Residential Commons, University of Chicago
- 2017 AIA Hampton Roads, Interiors Citation, Hurley Convergence Center, The University of Mary Washington, Fredericksburg, VA
- 2017 AIA Hampton Roads, Architecture Citation, East Quad Renovations, University of Michigan, Ann Arbor, MI
- 2017 AIA Hampton Roads, Honor Award for Architecture, North Campus Residential Commons, University of Chicago
- 2017 AIA Chicago, Distinguished Building Award, North Campus Residential Commons, University of Chicago

International Industry Awards

2020 Association of College Unions International (ACUI), Facility Design Award of Excellence, Carlton Union Building, Stetson University, DeLand, FL

National Industry Awards

2017 The American Architecture Prize, Architectural Design/ Educational Buildings, North Campus Residential Commons, University of Chicago

Regional Industry Awards

- 2020 American Public Works Association Mid-Atlantic Chapter, Project of the Year Award, Great Bridge Battlefield and Waterways History Foundation Museum & Visitors Center, Chesapeake, VA
- 2018 Engineering News-Record, Regional Best Projects, Renovation/Restoration category, Rehabilitation of Historic Cavalier Hotel, Virginia Beach, VA

State Industry Awards

- 2018 Associated Builders and Contractors, Inc. Virginia, Honor Award of Excellence in Historic Restoration, Rehabilitation of Historic Cavalier Hotel, Virginia Beach, VA
- 2018 Associated Builders and Contractors, Inc. Virginia, Allegiance Award, Rehabilitation of Historic Cavalier Hotel, Virginia Beach, VA
- 2018 Associated Builders and Contractors, Inc. Virginia, Overall Excellence in Construction, Rehabilitation of Historic Cavalier Hotel, Virginia Beach, VA

Local Industry Awards

- 2019 Hampton Roads Association for Commercial Real Estate (HRACRE), Award of Excellence, Best Interior, Hanbury Norfolk Office, Norfolk, VA
- 2019 HRACRE, Award of Excellence, Best Renovated or Historic Rehabilitation Project, Norfolk Botanical Garden Administration Building Rehabilitation, Norfolk, VA
- 2019 HRACRE, Jurors' Choice Award, Hermitage Museum & Gardens The Loos, Norfolk, VA
- 2019 HRACRE, Award of Excellence, Best Institutional/Public Building, Hermitage Museum & Gardens The Loos, Norfolk, VA
- 2019 HRACRE, Award of Merit, Best Master Planned Project, Atlantic Park, Virginia Beach, VA
- 2019 Virginia Beach Planning Commission, Honor Award, Renovation Category, Restoration of The Cavalier Hotel, Virginia Beach, VA
- 2018 HRACRE, Best Renovated or Historic Rehabilitation Project, Rehabilitation of Historic Cavalier Hotel, Virginia Beach, VA

CLARK NEXSEN

AIA National Awards

- 2013 AIA/ALA National Library Building Award, NCSU James B. Hunt Jr. Library (Snøhetta/Clark Nexsen), Raleigh, NC
- 2016 AIA/CAE Education Facility Award of Excellence WTCC Regional Plant & Teaching Facility, Raleigh, NC
- 2014 AIA/CAE Education Facility Design Merit Award NCSU James B. Hunt Jr. Library (Snøhetta/Clark Nexsen), Raleigh, NC

AIA State Awards

- 2017 AIA North Carolina, Honor Award, Duke University Edens Quad Residence Hall Renovation, Durham, NC
- 2017 AIA North Carolina, Merit Award, Carolina Day Lower School Addition and Renovation, Asheville, NC
- 2016 AIA Virginia, Honor Award, WTCC Regional Plant & Teaching Facility, Raleigh, NC
- 2016 AIA Virginia, Merit Award, JMU School for Art and Art History - Duke Hall (GUND Partnership/Clark Nexsen), Harrisonburg, VA
- 2016 AIA North Carolina, Honor Award, Bioprocess Innovation Center, Morrisville, NC
- 2016 AIA North Carolina, Honor Award, WTCC Regional Plant & Teaching Facility, Raleigh, NC
- 2016 AIA North Carolina, Merit Award, RDU Terminal 1 Renovation, Morrisville, NC
- 2016 AIA COTE North Carolina, Sustainability Honor Award, UNC Coastal Studies Institute, Wanchese, NC
- 2015 AIA North Carolina, Honor Award, North Carolina State University (NCSU) James B. Hunt Jr. Library (Clark Nexsen/Snøhetta), Raleigh, NC
- 2015 AIA North Carolina, Merit Award Unbuilt, WTCC Regional Plant & Teaching Facility, Raleigh, NC

- 2015 AIA Virginia Merit Award UNC Coastal Studies Institute, Research Institute, Wanchese, NC
- 2013 AIA North Carolina, Honor Award, UNC Coastal Studies Institute, Research Building, Wanchese, NC
- 2013 AIA North Carolina, Merit Award, Green Square Parking Deck, Raleigh, NC
- 2013 AIA North Carolina, Merit Award, WCU Health & Human Sciences Building, Cullowhee, NC
- 2013 AIA Virginia, Architecture Merit Award, North Carolina State University Park Shops Adaptive Re-Use, Raleigh, NC
- 2013 AIA Virginia, Architecture Honor Award, WCU Health and Human Sciences Building, Cullowhee, NC

AIA Regional Awards

- 2016 AIA South Atlantic Region, Merit Award, Terminal 1 Renovation RDU International Airport
- 2016 AIA South Atlantic Region, Merit Award, Western Carolina University (WCU) Health & Human Sciences Building, Cullowhee, NC

AIA Local Awards

- 2017 AIA Hampton Roads, Honor Award, John Tyler Community College (JTCC) Academic & Performing Arts Building, Midlothian, VA
- 2017 AIA Asheville, Honor Award, Carolina Day Lower School Addition and Renovation, Asheville, NC
- 2017 AIA Asheville, Merit Award, The City Centre Building, Asheville, NC
- 2017 AIA Asheville, Merit Award, Clark Nexsen Asheville Office, Asheville, NC
- 2017 AIA Charlotte, Merit Award, Unbuilt MINT Culinary District, Charlotte, NC
- 2016 AIA Asheville, Honor Award, WCU Health & Human Sciences Building, Cullowhee, NC

Clark Nexsen in 2002, the firm had a total of two AIA design awards in the previous 82 years. In 2005, David was promoted to Director of Architecture and, with his team, transformed the firm to be one of the best design firms in the nation earning **more than 150 total awards including more than 40 AIA design awards.**

When David started at



- 2016 AIA Asheville, Merit Award, Gorges State Park Visitors Center, Sapphire, NC
- 2016 AIA Asheville, Merit Award, ABC Store Prototype, Asheville, NC
- 2016 AIA Triangle, Honor Award, WTCC Regional Plant & Teaching Facility, Raleigh, NC
- 2015 AIA Hampton Roads, Merit Award, JMU Duke Hall School of Art and Art History, Harrisonburg, VA
- 2015 AIA Hampton Roads, Merit Award Unbuilt, Central Beach Parkway, Virginia Beach, VA
- 2015 AlA Triangle Honor Award NCSU James B. Hunt Jr. Library (Snøhetta/Clark Nexsen), Raleigh, NC
- 2015 AIA Triangle Merit Award, Unbuilt WTCC Regional Plant & Teaching Facility, Raleigh, NC
- 2014 AIA Triangle, Honor Award, UNC Coastal Studies Institute, Research Building, Wanchese, NC
- 2013 AIA Charlotte, Carole Hofener Carriker Sustainable Design Merit Award, Camp Pendleton Edson Range & Chappo Dining Facilities, Camp Pendleton, CA
- 2013 AIA Triangle, Merit Award, Barton College Studio Theatre, Wilson, NC
- 2012 AIA DC, Presidential Citation for Sustainable Design, GCC Fredericksburg Campus Science & Engineering Building/Information Commons, Fredericksburg, VA
- 2008 AIA Hampton Roads, Award for Architecture, The College of William & Mary Jamestown North & South Residence Halls, Williamsburg, VA
- 2008 AIA Hampton Roads, Interior Design Award, Skanska USA Civil Southeast Inc., Virginia Beach, VA
- 2007 AIA Chicago, Distinguished Building Award, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA

International Industry Awards

- 2017 Chicago Athenaeum, International Architecture Award, WTCC Regional Plant & Teaching Facility, Raleigh, NC
- 2015 Rethinking the Future International Sustainability Awards, Third Place, Institutional Built WCU Health & Human Sciences Building, Cullowhee, NC
- 2014 Chicago Athenaeum, International Architecture Award UNC Coastal Studies Institute, Research Building, Wanchese, NC

National Industry Awards

- 2017 United States Army Corps of Engineers, Building for the Future Award, West Point Davis Barracks U.S. Military Academy in West Point, NY
- 2017 BAC Craft Award, Best Stone Project Davis Barracks at West Point (Cold Spring Granite and Acronym Masonry) U.S. Military Academy in West Point, NY
- 2016 SHB Innovator Award, Best Architecture/Design, Virginia Commonwealth University (VCU) Grace and Broad Residence Center, Richmond, VA
- 2015 IES National, Award of Merit, Guth Award for Interior Lighting Design Operation Smile World Headquarters, Virginia Beach, VA
- 2015 IES National, Award of Merit, Guth Award for Interior Lighting Design Clark Nexsen Corporate Headquarters, Virginia Beach, VA
- 2015 IES National, Award of Merit for Outdoor Lighting Design 4525 Main Street Tower Virginia Beach, Virginia
- 2015 IES National, Award of Merit, Guth Award for Interior Lighting Design Camp Pendleton Dining Facility, Camp Pendleton, CA
- 2015 American School & University (AS&U), Architectural Portfolio Citation Award for Adaptive Reuse, JMU Duke Hall School for Art and Art History (GUND Partnership/Clark Nexsen), Harrisonburg, VA

American School&University

Architectural Portfolio

- 2015 Architectural Engineering Institute (AEI) ASCE, Award of Excellence for Electrical/Lighting, WSSU Hill Hall Renovation & Student Success Center, Winston-Salem, NC
- ALA/IIDA, Library Interior Design Best of Category, Academic Libraries over 30,000, SF NCSU James
 B. Hunt Jr. Library (Snøhetta/Clark Nexsen/ Another Inside Job), Raleigh, NC
- 2014 Stanford Prize for Innovation in Research Libraries (SPIRL), NCSU James B. Hunt Jr. Library (Snøhetta/ Clark Nexsen), Raleigh, NC
- 2014 AS&U, Educational Interiors Showcase Outstanding Design, Common Areas Western Carolina University Health & Human Sciences Building, Cullowhee, NC
- 2014 Architectural Engineering Institute (AEI), ASCE Award of Excellence for Construction Management & Methods, PSU South Hall Renovation (Barton Malow), University Park, PA
- 2014 AEI ASCE, Award of Excellence Best Overall Project, PSU South Hall Renovation (Barton Malow), University Park, PA
- 2013 AS&U, Educational Interiors Showcase, Gold Citation VirginiaTech Ambler Johnston Residence Hall Comprehensive Renovation, Blacksburg, VA
- 2012 AS&U, Architectural Portfolio Outstanding Design, Post-Secondary GCC Fredericksburg Campus Science & Engineering Building/Information Commons, Fredericksburg, VA
- 2010 AS&U, Architectural Portfolio Outstanding Design, Old Dominion University (ODU) Quad Student Housing, Norfolk, VA
- 2010 AS&U, Architectural Portfolio Outstanding Design, ODU Foreman Field at S.B. Ballard Stadium, Norfolk, VA

- 2010 AS&U, Educational Interiors Showcase, Outstanding Design WCU Courtyard Dining Hall, Cullowhee, NC
- 2009 AS&U, Architectural Portfolio Outstanding Design, Renovation VMI Third Barracks, Lexington, VA
- 2009 AS&U, Architectural Portfolio Outstanding Design, Specialized ODU Powhatan Sports Center, Lexington, VA
- 2009 AS&U, Architectural Portfolio Outstanding Design, Specialized TCC Regional Automotive Technology Center, Chesapeake, VA
- 2009 AS&U, Educational Interiors Showcase, Silver Citation, Residence Halls/Lounges Duke University Few Quad Residence Complex Renovation, Durham, NC
- 2008 AS&U, Architectural Portfolio Outstanding Building, Post-Secondary UNC-Chapel Hill Ram Village Residence Halls (Sasaki Associates Inc./Clark Nexsen), Chapel Hill, NC
- 2008 APWA National, Public Works Project of the Year, Half Moone Cruise and Celebration Center, Norfolk, VA
- 2008 National Council for Public Private Partnerships, Innovation Award, Eastern State Hospital Hancock Geriatric Treatment Center, Norfolk, VA
- 2007 APWA National, Public Works Project of the Year, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2007 Convention South, Reader's Choice Award Winner, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2007 Facilities & Destinations, Prime Site Award, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2006 AS&U, Architectural Portfolio Outstanding Design, Specialized Virginia Tech Holtzman Alumni Center, Skelton Conference Center & The Inn, Blacksburg, VA

- 2006 AS&U, Educational Interiors Showcase, Laboratories Longwood University Longwood Science Center, Farmville, VA
- 2006 BusinessWeek/Architectural Record, Citation for Excellence ,Virginia Beach Convention Center (SOM/ Clark Nexsen), Virginia Beach, VA

Regional Industry Awards

- 2017 ASID Carolinas, Excellence in Design First Place Award, Virginia State University Multipurpose Center, Petersburg, VA
- 2017 ASID Carolinas, Excellence in Design Second Place Award, NAVSEA Headquarters (Clark Nexsen/CH2M), Washington, DC
- 2017 IIDA Carolinas, DesignWorks Awards Honorable Mention, Duke University East Campus Union Renovation, Durham, NC
- 2017 ABC Carolinas, Excellence in Construction Eagle Award, Henderson County Health Sciences Center (Vannoy Construction), Hendersonville, NC
- 2017 ABC Carolinas, Excellence in Construction Eagle Award, WTCC Multipurpose Building K (Sears Contract), Raleigh, NC
- 2016 APWA Mid-Atlantic Chapter, Public Works Project of the Year Honorable Mention, Suffolk Seaboard Coastline Trail Phase IV, Suffolk, VA
- 2016 ABC Carolinas, Excellence in Construction Eagle Award, Central Communications Center, Raleigh, NC
- 2014 Engineering News-Record Southeast, Best Airport/ Transit Project, RDU Terminal 1 Renovation, Morrisville, NC
- 2014 DBIA Mid-Atlantic Region, Honor Award, Educational Facilities Category University of Virginia Alderman Road Residence Halls, Phases II, III, and IV (W.M. Jordan/Clark Nexsen), Charlottesville, VA

- 2013 ABC Carolinas, Excellence in Construction Eagle Award, Schools Over \$50 Million, North Carolina State University James B. Hunt Jr. Library (Skanska USA Building), Raleigh, NC
- 2013 ABC Carolinas, Excellence in Construction Eagle Award, Schools \$25 to \$50 Million, UNCC Belk Residence Hall (Edifice), Charlotte, NC
- 2013 ABC Carolinas, Excellence in Construction Merit Award, Healthcare \$25 to \$50 Million, Camp Lejeune Naval Hospital Outpatient Clinic Addition (W.M. Jordan Company), Camp Lejeune, NC
- 2013 Engineering News-Record Southeast, Best Project, Higher Education/Research, North Carolina State University James B. Hunt Jr. Library (Snøhetta/Clark Nexsen), Raleigh, NC
- 2012 ABC Carolinas, Excellence in Construction Award Eagle Award, WTCC Northern Wake Campus Building E (Edifice, Inc.), Raleigh, NC
- 2012 APWA Mid-Atlantic Chapter, Public Works Project of the Year, Walter Reed National Military Medical Center Warrior Transition Unit, Bethesda, MD
- 2012 Engineering News-Record Southeast, Best Project Merit Award, Research Facility Medicago, Research Triangle Park, NC
- 2012 Engineering News-Record Southeast, Best Project Merit Award, Higher Ed/Research Project Virginia Tech Ambler Johnston Residence Hall Comprehensive Renovation, Blacksburg, VA

State Industry Awards

- 2017 AGC Georgia, Build Georgia First Place Award, Logistec Wood Pellet Storage Facility (Allen & Graham, Inc./Clark Nexsen) Brunswick, Georgia
- 2017 Building North Carolina Awards, Honorable Mention, Bioprocess Innovation Center, Morrisville, NC



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BusinessWeek

ARCHITECTURAL



- 2016 ACEC North Carolina, Grand Award for Engineering Excellence, WSSU Hill Hall Renovation & Student Success Center, Winston-Salem, NC
- 2016 Structural Engineers Association North Carolina, Excellence in Structural Engineering Award, Duke University Edens Quad Residence Hall Renovation, Durham, NC
- 2016 Building North Carolina Award, Honorable Mention Henderson County Health Sciences Center, Hendersonville, NC
- 2015 Washington Building Congress Craftsmanship Award, Exterior Stone Masonry Transient Wounded Warrior Lodge & Parking Garage Walter Reed National Military Medical Center, Bethesda, MD
- 2015 Virginia Chapter ASLA, General Design Award, Transient Wounded Warrior Lodge Walter Reed National Military Medical Center, Bethesda, MD
- 2015 ACEC North Carolina, Engineering Excellence Grand Award, Penn State South Halls Renovation, University Park, PA
- 2015 ACEC Virginia, Engineering Excellence Grand Award, Transient Wounded Warrior Lodge & Parking Garage Walter Reed National Military Medical Center, Bethesda, MD
- 2015 ASID Virginia & IIDA VA/WV Interior Design Excellence Awards (IDEA), Honorable Mention for Corporate under 35,000 SF, Sterling Construction Headquarters, Houston, TX
- 2015 ASID Virginia & IIDA VA/WVA Interior Design Excellence Awards (IDEA), Honorable Mention for Contract over 35,000 SF, Operation Smile World Headquarters, Virginia Beach, VA
- 2015 ASID Virginia & IIDA VA/WVA Interior Design Excellence Awards (IDEA), Honorable Mention Unbuilt, Navy Lodge Expansion at Walter Reed National Military Medical Center, Bethesda, MD

- 2014 ACEC North Carolina, Engineering Excellence Honor Award, Camp Pendleton Edson Range & Chappo Dining Facilities, Camp Pendleton, CA
- 2014 ACEC Virginia, Engineering Excellence Honor Award, Colley Bay Living Shoreline, Norfolk, VA
- 2014 Building North Carolina Awards, Honorable Mention, RDUTerminal 1 Renovation, Morrisville, NC
- 2013 ASID VA & IIDA VA/WV IDEA, First Place Award, Educational/Institutional Virginia Tech Ambler Johnston Residence Hall Comprehensive Renovation, Blacksburg, VA
- 2013 Engineering News-Record California, Best Project, Government/Pubic Building, Camp Pendleton Edson Range & Chappo Dining Facilities, Camp Pendleton, CA
- 2013 North Carolina State Building Commission, Excellence in Project Implementation Certificate of Merit, NCSU James B. Hunt Jr. Library (Snøhetta/Clark Nexsen, Raleigh, NC
- 2013 USGBC North Carolina, Sustainable Business Award, UNC Coastal Studies Institute, Wanchese, NC
- 2013 USGBC North Carolina, Sustainable Business Award, Thomas Edison Award Finalist NCSU James B. Hunt Jr. Library (Snøhetta/Clark Nexsen), Raleigh, NC
- 2012 ACEC Virginia, Engineering Excellence Merit Award, Walter Reed National Military Medical Center Warrior Transition Unit, Bethesda, MD
- 2015 NAIOP NC, Cornerstone Award, Green Project of the Year WSSU Hill Hall Renovation & Student Success Center, Winston-Salem, NC
- 2010 ACEC North Carolina, Engineering Excellence Honors Award, VMI Third Barracks, Lexington, VA
- 2010 ACEC North Carolina, Engineering Excellence People's Choice Award, VMI Third Barracks, Lexington, VA



- 2010 ACEC Virginia, Engineering Excellence Merit Award, Wallops Island Engineering Test Center - DD(X, Wallops Island, VA
- 2008 ASID VA & IIDEA VA/WV IDEA, First Place, Healthcare Sitter & Barfoot Veteran's Care Center, Richmond, VA
- 2008 VSPE, Outstanding Engineering Achievements Award, Half Moone Cruise and Celebration Center, Norfolk, VA
- 2008 AISC IDEAS2, Innovation Award, Greater than \$75M, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2008 ASID VA & IIDEA VA/WV IDEA, First Place, Corporate Under 35,000 SF, Skanska USA Civil, Southeast, Inc. Virginia Beach, VA
- 2006 ASID VA & IIDA VA/WV IDEA, Best Corporate Interior Under 35,000 SF, Clark Nexsen Headquarters Renovation, Norfolk, VA
- 2007 Virginia Department of Environmental Equality, Virginia Green Certification, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2007 VSPE, Outstanding Engineering Achievement Award, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA

Local Industry Awards

- 2017 Boston Society of Architects, Citation Award for Higher Education, James Madison University (JMU) School for Art and Art History – Duke Hall (GUND Partnership/Clark Nexsen), Harrisonburg, VA
- 2017 Sir Walter Raleigh Community Award Halifax Park and Community Center, Raleigh, NC
- 2017 TCREW, Champion Award for Community Enhancement, Academy Street Improvements, Cary, NC

- 2016 IES Tidewater Merit Award, Guth Award for Interior Lighting 4525 Main Street Tower, Virginia Beach, VA
- 2015 DBIA Hampton Roads, Project of the Year, Operation Smile World Headquarters, Virginia Beach, VA
- 2015 DBIA Hampton Roads, Merit Award, 4525 Main Street Tower, Virginia Beach, VA
- 2015 DBIA Hampton Roads, Merit Award, Transient Wounded Warrior Lodge, Bethesda, MD
- 2015 DBIA Hampton Roads, Merit Award, VCU Grace and Broad Residence Center, Richmond, VA
- 2015 HRACRE, Award of Excellence for Best Conceptual Project, Central Beach Parkway, Virginia Beach, VA
- 2015 HRACRE, Award of Merit, Best Interior, Clark Nexsen Corporate Headquarters, Virginia Beach, VA
- 2015 IES Tidewater Section, Guth Award for Interior Lighting Design, Camp Pendleton Chappo Dining Facility, Camp Pendleton, CA
- 2015 IES Tidewater Section, Guth Award for Interior Lighting Design, Transient Wounded Warrior Lodge Walter Reed National Military Medical Center, Bethesda, MD
- 2015 IES Tidewater Section, Guth Award for Interior Lighting Design, Clark Nexsen Corporate Headquarters, Virginia Beach, VA
- 2015 IES Tidewater Section, Award Outdoor Lighting Design, 4525 Main Street Tower, Virginia Beach, VA
- 2015 IES Tidewater Section, Guth Award for Interior Lighting Design, Operation Smile World Headquarters, Virginia Beach, VA
- 2014 HRACRE, Excellence Award of Merit Best Office Building 10,000 to 75,000 SF, Operation Smile World Headquarters, Virginia Beach, VA







Hampton Roads Association for Commercial Real Estate

- 2014 APWA San Diego/Imperial Chapter, Project of the Year – Structures (\$26-\$75M), Camp Pendleton Edson Range & Chappo Dining Facilities Camp, Pendleton, CA
 - 4 City of Virginia Beach Planning Commission Design Honor Award Operation Smile World Headquarters, Virginia Beach, VA
 - 14 IESTidewater, Edwin F. Guth Memorial Award for Interior Lighting Design Illumination Award of Merit, William & Mary Sadler Dining Hall Addition/ Renovation, Williamsburg, VA
- 2014 ULI Triangle, J.W. Willie York Award for Innovation, North Carolina State University James B. Hunt Jr. Library (Snøhetta/Clark Nexsen), Raleigh, NC
- 2014 IES Edwin F. Guth Memorial Award for Interior Lighting Design Illumination Award of Merit William & Mary Sadler Dining Hall Addition/Renovation, Williamsburg, VA
- 2014 Council for the Advancement & Support of Education (CASE) District III Overall Branding/Identity - Special Merit Award UNCA Wayfinding and Signage, Asheville, NC
- 2013 City of Raleigh, Sir Walter Raleigh Award, North Carolina State University James B. Hunt Jr. Library (Snøhetta/Clark Nexsen), Raleigh, NC
- 2013 City of Raleigh, Environmental Award, North Carolina State University James B. Hunt Jr. Library (Snøhetta/ Clark Nexsen), Raleigh, NC
- 2013 IES Raleigh, Illumination Merit Award, Lecture Hall Lighting WTCC Building E, Raleigh, NC
- 2013 IES Raleigh, Illumination Merit Award, Lecture Hall Lighting Controls WTCC Building E, Raleigh, NC
- 2013 IES Raleigh, Illumination Merit Award, Prefunction Interior Lighting WTCC Building E, Raleigh, NC

- 2013 IES Tidewater, Illumination Merit Award, GCC Fredericksburg Campus Science & Engineering Building/Information Commons, Fredericksburg, VA
- 2013 Triangle Business Journal, Top University Development, NCSU James B. Hunt Jr. Library (Snøhetta/Clark Nexsen), Raleigh, NC
- 2013 Triangle CREW, Economic Development Champion Award, NCSU James B. Hunt Jr. Library (Snøhetta/ Clark Nexsen), Raleigh, NC
- 2012 IES Tidewater, Illumination Merit Award, Walter Reed National Military Medical Center Warrior Transition Unit, Bethesda, MD
- 2012 IES, Edwin F. Guth Memorial Award for Interior Lighting Design, Walter Reed National Military Medical Center Warrior Transition Unit, Bethesda, MD
- 2011 Engineers Club of Hampton Roads, Engineering Excellence Award, Walter Reed National Military Medical Center Warrior Transition Unit, Bethesda, MD
- 2010 IES Tidewater Award, Commendable Achievement in Lighting Design, Clark Nexsen Office Interior Renovation, Norfolk, VA
- 2010 IES Tidewater Award, Commendable Achievement in Lighting Design, ODU Powhatan Sports Center, Norfolk, VA
- 2010 HRACRE, Award of Excellence, Best Interior, Renovations JFCom Opcon Center Building NH-95, Norfolk, VA
- 2009 ACEC Virginia, Engineering Excellence Grand Award, Half Moone Cruise and Celebration Center, Norfolk, VA
- 2009 ACEC Virginia, Engineering Excellence Pinnacle Award, Half Moone Cruise and Celebration Center, Norfolk, VA
- 2009 HRACRE, Award of Merit, Best Recreational/ Entertainment/Hospitality, ODU Powhatan Center, Norfolk, VA



- 2009 HRACRE, Award of Excellence, Best Institutional/ Public Building, TCC Regional Automotive Technology Center, Chesapeake, VA
- 2008 HRACRE, Award of Excellence, Best Interior, Amerigroup Service Center Phase II, Virginia Beach, VA
- 2008 HRACRE, Award of Excellence, Best Office Building Under 10,000 SF, Navy Federal Credit Union, Norfolk, VA
- 2008 HRACRE, Award of Excellence, Best Recreational/ Entertainment/Hospitality, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2007 Real Estate & Construction Review, Plaque of Honor, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2007 Trade Show Executive, Innovation Award, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2007 HRACRE, Award of Excellence, Best Recreational/ Entertainment/Hospitality, Half Moone Cruise and Celebration Center, Norfolk, VA
- 2007 HRACRE, Award of Excellence, Best Sustainable Design, William & Mary Jamestown North & South Residence Halls, Williamsburg, VA

- 2007 HRACRE, Award of Merit, Best Interiors, Skanska Office Interior Renovation, Virginia Beach, VA
- 2006 HRACRE, First Honor Award, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2005 HRACRE, Award of Excellence, Ocean Beach Club & Parking Garage Phase II, Virginia Beach, VA
- 2005 HRACRE, Award of Excellence, Best Commercial/ Retail Building over 100,000 SF, Ocean Beach Club, Virginia Beach, VA
- 2005 HRACRE, Award of Excellence, Best Commercial/ Retail Building over 75,000SF, Amerigroup Support Center Headquarters Building, Virginia Beach, VA
- 2005 Virginia Beach Planning Commission, Design Award, Virginia Beach Convention Center (SOM/Clark Nexsen), Virginia Beach, VA
- 2004 HRACRE, First Honor Award, Best Commercial/Retail Building 20,000-100,000 SF, Ocean Beach Club Retail Center, Virginia Beach, VA



Clark Nexsen's approach to professional development under David's leadership was featured in the 15th edition of The Architects Handbook of Professional Practice.

Major articles by or about David Keith

Architecture Magazine, "How to avoid a toxic work culture," March 2019, Interview with David Keith

Building Design & Construction, "How security is influencing campus design and construction," February, 2015, Interview with David Keith

Green Building Design & Construction, Warrior Transition Unit – Project Feature: Interview with the Architect David Keith, June, 2012

Inform Magazine, Emerging Talent edition, 1999 – David Keith, BCW+H, Architecture and Design in the Mid-Atlantic

Impressions Magazine, "The Education of an Architect," National Precast Concrete Institute Awards, Article by David Keith

Commonwealth Contractor, "Where are we headed?," Editorial by David Keith

The American Institute of Architects: *The Architect's Handbook of Professional Practice* Fifteenth Edition, Responsibility Matrix Case Study

Major articles featuring projects by David Keith

David's projects have been front page headlines in the Virginian-Pilot newspaper and local and regional news media at least 25 times in the past 15 years.

American School & University, Germanna Community College – Honor Project, 2013

Green Building Design & Construction, Best Projects of 2012 edition, Warrior Transition Unit, January, 2013

National Wildlife Federation Magazine, "Germanna Community College's New LEED Silver Science & Engineering Building," May 2012

HDC Magazine, Protea – International Healthcare Design Competition Winner, South Africa

American School and University Magazine, TCC Regional Automotive Center

Inform Magazine, Maymont Nature Center

Inform Magazine, Virginia Beach Convention Center, Virginia Beach, VA

Richmond Magazine, "75 Most Significant Buildings in Richmond," December, 2001

World Architecture, "Engineering Graduate Research Center, Featured Project," June, 1997

Progressive Architecture, "NCNB Tampa," Cover Feature project, January, 1989

North Carolina Architect, Temple Israel, Charlotte, NC, 1989



TALENT DEVELOPMENT CUSTOMIZED INDIVIDUAL CAREER PATHWAYS



TALENT DEVELOPMENT SUMMER SCHOLARS PROGRAM(S)

DESIGN EXCELLENCE **PRO BONO SERVICE**

$ \land \land$	DESIGN EXCELLENCE
$\bigcirc 4$	ARCHITECTURE FOR HIGHER EDUCATION

DESIGN EXCELLENCE DESIGN-BUILD FOR THE US MILITARY

DESIGN EXCELLENCE COMMUNITY DEVELOPMENT OF HAMPTON ROADS

TALENT PAYS OFF

EXHIBIT #1 TALENT DEVELOPMENT: CUSTOMIZED INDIVIDUAL CAREER PATHWAYS

ARCHITECTURE FIRM OF RECORD

Processes developed & implemented with multiple architectural firms

DESIGN FIRM

Hanbury 2017–2020

Clark Nexsen 2002–2017

COMPLETION DATE

Ongoing

ROLE OF NOMINEE

President/CEO, Hanbury

Director of Architecture, Clark Nexsen

SIGNIFICANT AWARDS

2011 National AIA Intern Development Program Firm Award

2007 Clark Nexsen Firm of the Year AIA Hampton Roads

2007 *Inside Business* Hampton Roads Best Place to Work: Hall of Fame

Inside Business Hampton Roads Best Place to Work: #1 2007; #10 2006; #3 2005; #2 2004

SIGNIFICANT PUBLICATIONS

The American Institute of Architects: The Architect's Handbook of Professional Practice Fifteenth Edition

"How to avoid a toxic work culture," *Architecture Magazine*, March 2019 Interview with David Keith

DECLARATION OF RESPONSIBILITY

I have personal knowledge that David was largely responsible for design of the exhibit listed above.

Patrick O'Keefe

Principal, Hanbury (2019 – 2020) Principal, Clark Nexsen (2004 – 2019) Relationship to the exhibit: Hanbury's Raleigh Office Leader and Clark Nexsen colleague **TALENT DEVELOPMENT:** David's approach to building a successful design firm has focused on attracting and growing talent by offering unlimited opportunities to talented young architects that are passionate about the profession.

PROBLEM: The architectural profession offers minimal guidance to develop architects' professional and leadership skills. The multifarious assortment of skills required of an architect is often overwhelming for young architects. Which skills are important to learn and when? To help structure the first few years in the profession, the Intern Development Program created a series of focused contact areas to ensure that young architects develop skills in each phase of project development. While helpful, the IDP is only a general measure of progress, and often young architects feel that they are stuck repeating the same tasks and do not have a way to communicate an attainable career growth path.

SOLUTION:

David has developed a project team structure that ensures everyone on the team grows professionally and personally with every project. This focus on daily talent development creates highly motivated and effective project teams and continuous firm improvement.

Throughout his career at Clark Nexsen and now Hanbury, David has personally sought out the best and brightest graduates from top design schools around the nation. He hires an average of three to four graduates each year, with the goal of attracting the best talent to his firm. Selection criteria include outstanding storytelling, graphic, design, and leadership skills. Passion for the profession is a must. He believes that, if you hire intrinsically motivated talent, with strong skills, and provide opportunities for personal and professional growth, they always overachieve. They do not require heavy-handed oversight, but a teaching environment where they are empowered to exceed expectations. David's approach to project leadership ensures

that the firm will improve with each project. Each employee has an opportunity to voice personal and professional goals with each project, and senior staff is expected to incorporate at least two to three of each team member's goals into their work plans for the projects...ensuring extremely motivated employees. Senior staff are there to help when needed, but young architects are afforded unique opportunities to learn new skills, develop project ideas, and engage in the community, culture and profession.The results of this approach speak for themselves.

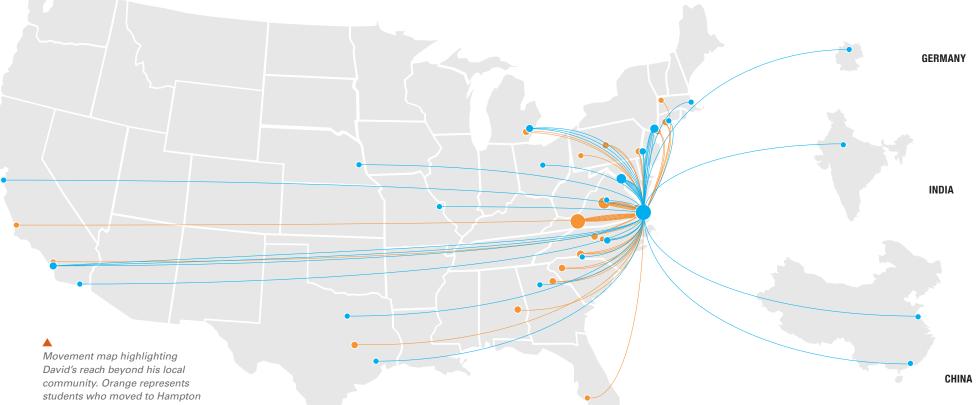


 Clark Nexsen's approach to professional development under David's leadership was featured in the 15th edition of The Architects
 Handbook of Professional Practice.

▼ David collaborating with Alec Yuzhbabenko, AIA, who started as a summer student with Clark Nexsen then became a Designer at Clark Nexsen and currently is an Associate Design Principal at Hanbury.



EXHIBIT #1 TALENT DEVELOPMENT: CUSTOMIZED INDIVIDUAL CAREER PATHWAYS



students who moved to Hampton Roads and worked with David and blue represents students who were mentored by David and have gone on to pursue careers outside of Hampton Roads.



"In 2005, as a young graduate, David recruited me to join Clark Nexsen. He has a genuine heart to listen and talk with young professionals. His dedication truly shaped the office environment, into a healthy and sound design-focused environment which ultimately helped me grow well in this profession. He is and will always be my best mentor."

Chris W.H. Cho, AIA, Managing Director, THEEAE LTD, Hong Kong Finalists for the LA Museum of Contemporary Art competition



"David has been a consistent influence, source of optimism and generous encouragement throughout my career – for nearly two decades. He first hired me as an undergraduate intern, I returned to work for him after receiving a graduate degree in architecture, and then joined him at Hanbury after an MBA and a career in real estate development in Silicon Valley. His

commitment to design excellence inspired the early stages of my career. However, it is his success building firms that elevate the role of architecture in the communities they serve, including my hometown, that has brought me back to work with him again and again."

Katie Parker, AIA, LEED AP, Civic & Commercial Market Leader, Hanbury

EXHIBIT #2 TALENT DEVELOPMENT: SUMMER SCHOLARS PROGRAM(S)

ARCHITECTURE FIRM OF RECORD/ DESIGN FIRM

Hanbury/Clark Nexsen/The TAF Group

COMPLETION DATE

Started 2000 – 2020 (On-going program)

ROLE OF NOMINEE

CEO (Hanbury)

Director of Architecture (Clark Nexsen and TAF Group)

SIGNIFICANT AWARDS & PUBLICATIONS (REFERENCE SECTION 2.2-2.3 FOR A FULL LISTING)

2019 Merit Award for Architecture, AIA Hampton Roads, "[RE]Norfolk: Using Water to Create Connection, Identity, and Resiliency at Harbor Park" Summer Scholar Project

2015 AIA Hampton Roads Merit Award, Unbuilt: "Central Beach Parkway" Summer Student Research Project

2015 DBIA Hampton Roads Project of the Year: Operation Smile World Headquarters Virginia Beach, Virginia; "LEED Analysis" Summer Student Research Project

2012 AIA Virginia Award for Research: "The Sustainability of Materials" Summer Student Research Project

2009 Construction Specifications Institute National Award for Research: "An Approach to Systems" Summer Student Research Project

DECLARATION OF RESPONSIBILITY

I have personal knowledge that the programs in this exhibit were under David's direction.

Patrick O'Keefe

Principal, Hanbury (2019 – 2020) Principal, Clark Nexsen (2004 – 2019) Relationship to the exhibit: Hanbury's Raleigh Office Leader and Clark Nexsen colleague **CHALLENGE:** Summer Internships for architectural students' too often are not organized around developing students' skills and passion for the profession. Internships in many firms have time gaps with no work assignments or consist of drafting red-lines on a multitude of projects they get to know little about. Work assignments often lack a meaningful sense of accomplishment, and interns have little to show for their efforts at the end of the summer.

RESPONSE: David structured a program for Summer Students around design research, project and team leadership, graphic design, and public speaking. Each year, his firm sponsors a student-led research project that is conceived, researched, designed, and formally presented and documented over the course of the summer.

OUTCOMES: In the past 20 years, David's Summer Student (now Summer Scholar) program has attracted over 60 students from 25 schools across the nation and internationally. Their research has enhanced the design practices of the firm, developed strategic planning initiatives across Hampton Roads, and enhanced recruitment of top design talent to a region that typically cannot attract it. Many of the projects have won research and design awards, and some have been the basis for significant community development. The program has become so popular that, in 2020, prior to the pandemic, Hanbury received over 100 applications for four positions.

In 2010, four Summer Students focused their research on the redevelopment of Norfolk's Waterside. Their research and presentation book were so embraced by the City of Norfolk that they were used to attract developers. Ultimately, Clark Nexsen was asked to work with one developer to propose a new Hotel and Conference Center for the site, demonstrating the power of the Summer Research project and its potential influence in the community and for the firm.

Subsequent research projects have often focused on strategic growth or redevelopment areas in and around Hampton Roads.

- "DenCity" focused on Transit Oriented Development in Virginia Beach and led to proposals for a new City Hall and Union Station.
- "Emerald and Sapphire City" was a community-based resiliency design for a Virginia Beach neighborhood. The City is implementing many of its strategies.
- » "Virginia Beach Pier" contemplated a new oceanfront pier and park, for which two developers have since asked our firm to design proposals.



At the end of the summer, students formally document their research. The publications are used by the office and are a valuable addition to students' portfolios.



David collaborating with Hanbury's 2019 Summer Scholars Aayush Das Anat and Tianci Liang



ZERO: PERFORMANCE BASED DESIGN PROCESS – AN APPROACH TOWARDS MAXIMIZING ENERGY EFFICIENCY IN ARCHITECTURAL PRACTICE, CLARK NEXSEN, 2011, DIRECTOR OF ARCHITECTURE/MENTOR

To better understand the impacts of energy efficient design on the design process, students used the Virginia Tech Corps of Cadets Residence Hall as a case study in NET-ZERO design. The study led to important changes to our design process for achieving maximum effectiveness.

(RE)NORFOLK, HANBURY, 2018, CEO/MENTOR

With flooding threatening the destruction of billions of dollars of property, the City of Norfolk recognizes how imperative it is to maintain a healthy relationship with water. Our Summer Scholars team learned about "living with the water" and the social implications of new resilient development. They researched resiliency in the context of Norfolk, precedent cities, and projects across the world, and strategies to promote healthy living and clean energy use.



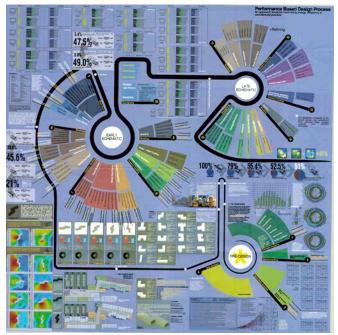


EXHIBIT #2 TALENT DEVELOPMENT: SUMMER SCHOLARS PROGRAM(S)



▲ ATLANTIC PARK MIXED-USE DEVELOPMENT, HANBURY, 2017 – CURRENT, DESIGN PRINCIPAL

Atlantic Park is a homegrown, visionary, mixed-use development designed to capture the heartbeat of the Virginia Beach community. The project has been greatly influenced by Alec Yuzhbabenko's Virginia Tech Thesis project for a Surf Lagoon, which he completed upon returning to college after his Central Beach Parkway Summer Student research project.

CENTRAL BEACH PARKWAY, CLARK NEXSEN, 2014, DIRECTOR OF ARCHITECTURE/MENTOR

Alec Yuzhbabenko and Yingfei Wang collaborated to create a parkway connector between the boardwalk and the new arena district in Virginia Beach. This project has helped spur economic development in and around the proposed areas and has helped establish Alec as a major leader in design in the Hampton Roads Community since returning to the area upon graduation.



"While working with David, I have evolved from a summer and winter intern at Clark Nexsen, to a Design Architect and Associate Design Principal at Hanbury. I can confidently say that I would not be where I am without his leadership, confidence and support. Despite my age and lack of experience, David continuously engaged me in meaningful project work, firm strategy discussions, confidential client meetings and countless interviews which expedited my growth and experience beyond my years. David has always made sure that my opinion was heard and valued. He creates an open platform that allows young designers to succeed. He trusted in my capabilities and also made sure to create opportunities and support for me to flourish, so I could become my own design leader. It is rare to find a mentor that so selflessly and tirelessly promotes those around him. David's approach to leadership not only allows for everyone to feel heard, but motivates them to contribute. Throughout the years, I have been fortunate to call David my boss, collaborator, and friend."

Alec Yuzhbabenko, AlA, Hanbury Associate Design Principal

S EXHIBIT#3 DESIGN EXCELLENCE: COMMUNITY ENHANCEMENT THROUGH PRO BONO SERVICE

ARCHITECTURE FIRM OF RECORD/ DESIGN FIRM

Clark Nexsen (2002 – 2017)

Hanbury (2017 - 2020)

COMPLETION DATE

2002 - 2020

ROLE OF NOMINEE

Design Lead and Liaison, Fund Raising, Community Presentations

SIGNIFICANT AWARDS

2015 DBIA Hampton Roads Project of the Year: Operation Smile World Headquarters Virginia Beach, Virginia

2015 ASID Virginia & IIDA VA/WVA Interior Design Excellence Awards (IDEA): Operation Smile World Headquarters Virginia Beach, Virginia

2015 National IES Award of Merit, Guth Award for Interior Lighting Design: Operation Smile World Headquarters Virginia Beach, Virginia

2014 HRACRE Excellence Award of Merit Best Office Building: Operation Smile World Headquarters

SIGNIFICANT PUBLICATIONS

Camp Grom featured on FoxNews for the Grand Opening Celebration

Numerous features in the *Virginian-Pilot* newspaper and local news channels (see Section 2)

DECLARATION OF RESPONSIBILITY

I have personal knowledge that David was largely responsible for design of the exhibit listed above.

Patrick O'Keefe

Principal, Hanbury (2019 – 2020) Principal, Clark Nexsen (2004 – 2019) Relationship to the exhibit: Hanbury's Raleigh Office Leader and Clark Nexsen colleague **CHALLENGE:** Non-profits' strong missions allow them to succeed in helping others, but they often need design help to raise the necessary support to build around their missions. As well, the Hampton Roads community has too often grown around strictly market-driven planning, leading to suburbansprawl, often in flood-prone areas.

RESPONSE: Through a series of community engagement activities, research initiatives, and non-profit support efforts, David has enhanced the lives of people throughout his community and elevated the level of design and sustainability throughout the region. Young staff are always included.

OUTCOMES: David's pro-bono efforts have resulted in donations of land, in-kind services, and millions of dollars. His leadership in planning and design in and around Hampton Roads is re-shaping the community through resiliency, economic development, sustainability and community empowerment.

David has led many research initiatives without external funding, which support the community while continuing to nurture the skills and passions of staff at all levels:

- » Clark Nexsen Urban Design Focus Group: Rethinking the Suburbs – redevelopment plans for five neighborhoods.
- » Real Sustainable Solutions for Virginia Beach Clark Nexsen Task Force: Developed a strategy and plan of action for cleaner air and water, locally sourced organic food, community fitness, sustainable energy, green jobs and industries, and walkable, vibrant neighborhoods.
 - Summer Student Pro-bono Planning Projects (see exhibit 2): Central Beach Parkway, DenCity, RE-Norfolk, No Small Plans, Virginia Beach Pier, Military Circle, Waterside Redevelopment, and Emerald and Sapphire City.





ACHIEVABLE DREAM ACADEMY & SOMETHING IN THE WATER, HANBURY, 2019 2020, DESIGN PRINCIPAL

»

David and Hanbury have worked with Pharrell Williams in support of The Virginia Beach Achievable Dream Academy and the Something in the Water Festival. Achievable Dream Academy provides a yearround, extended-day education with enrichment classes, field trips, the support of community partners and mentors, and high-quality academic instruction for middle and high-school students.

Hanbury has provided graphic, planning, and public support of Pharrell Williams' inaugural Something in the Water Festival, which attracted over 35,000 visitors and yielded a \$21.8 million economic impact for Virginia Beach. David connected Nik Smith to the organizers of the event, and he will speak at the upcoming Festival. "My first job out of college turned out to be a 10+ year career designing theme parks around the world at Walt Disney Imagineering, and the architectural internship that prepared me for that career was at Clark Nexsen

in 2007, under the mentorship and guidance of David Keith. The design lessons he handed down were actually life lessons. When I was hesitant on some design choices, he would remind me that it's best to craft certain designs in a bold and decisive manner, rather than to create something that feels like a mistake. This and many more of David's lessons I took with me to Disney, and throughout life. His support from my college years to this very day is something that is invaluable."

Nikkolas Smith, Concept Artist/Illustrator, www.nikkolas.com



▲ OPERATION SMILE HEADQUARTERS, CLARK NEXSEN, 2006 – 2012, DESIGN PRINCIPAL

David provided programming, design and fund-raising materials for a new headquarters for Operation Smile, which performs critical surgeries for people across the globe. Through his efforts, Operation Smile obtained land from the City of Virginia Beach and the Virginia Community College system, and the city donated over \$3.5 million in land improvements.









◀ JT'S CAMP GROM, HANBURY AND CLARK NEXSEN, 2012 – 2019, LEAD ARCHITECT

The only camp of its kind on the East Coast, this 70-acre, beach-style adventure camp is designed to welcome wounded veterans, families of the fallen, and adults and children with disabilities or special needs. The fully accessible camp includes a welcome center, wellness center, amphitheater, cafeteria and tiki café, lake with fishing pier and cablewakeboarding, adventure ropes course, and an aquatic center featuring a splash park.

Sexhibit#3 design excellence: Community enhancement through pro bono service

HISSPIRE



🔺 VIRGINIA AFRICAN AMERICAN CULTURAL CENTER, HANBURY, 2019 – 2020, DESIGN PRINCIPAL

David is leading design of the Virginia African American Cultural Center, a place that will bring people together, foster community, provide education, and celebrate African American history and culture. The architecture will embody the oral transmission of history through generations of African culture, telling stories through the building's surfaces, light and shadow, graphics and technology. The project has obtained land from the City of Virginia Beach and commenced fund-raising.

ANAVY SEAL MONUMENT, CLARK NEXSEN, 2016 – 2017, DESIGN DIRECTOR

David worked with local Navy Seals and the City of Virginia Beach to find a location, and his leadership resulted in the donation of public land on the Virginia Beach Boardwalk and full funding within two years. The monument's centerpiece is the iconic Naked Warrior statue. A timeless symbol of SEAL history, it depicts a WWII Underwater Demolition Team swimmer facing the ocean, gathering himself for a combat mission. He is life-size, denoting that the SEAL reputation was made not by supermen, but by ordinary men who do extraordinary things for their country.

EXHIBIT #4 DESIGN EXCELLENCE: **ARCHITECTURE FOR HIGHER EDUCATION**

ARCHITECTURE FIRM OF RECORD/ DESIGN FIRM

Hanbury (2017 – 2020) Clark Nexsen (2002 – 2017)

COMPLETION DATE

Hanbury (2017 – 2020)

Clark Nexsen (2002 - 2017)

ROLE OF NOMINEE

Design Principal and/or Lead Designer

SIGNIFICANT AWARDS & PUBLICATIONS (REFERENCE SECTION 2.2-2.3 FOR A FULL LISTING)

Recognized by Building Design and Construction as one of the Top 10 Architecture Firms for University Work for seven straight years 2011-2017

2017 AIA Hampton Roads, Honor Award, JTCC, Academic & Performing Arts Building, Midlothian, Virginia

2017 USACE, Building for the Future Award, West Point Davis Barracks U.S. Military Academy in West Point, NY

2017 Boston Society of Architects Citation, Award for Higher Education, JMU School for Art and Art History - Duke Hall (GUND Partnership/Clark Nexsen) Harrisonburg, Virginia

2012 AIA DC, Presidential Citation for Sustainable Design, GCC Fredericksburg Campus Science & Engineering Building/Information Commons Fredericksburg, Virginia

DECLARATION OF RESPONSIBILITY

I have personal knowledge that David was largely responsible for design of the exhibit listed above.

Patrick O'Keefe

Principal, Hanbury (2019 – 2020) Principal, Clark Nexsen (2004 – 2019) Relationship to the exhibit: Hanbury's Raleigh Office Leader and Clark Nexsen colleague **CHALLENGE:** When David joined Clark Nexsen in 2002, many significant higher education projects in Virginia were designed by out-of-state architects, with little design influence from Virginia-based firms. Clark Nexsen had few opportunities to shape campus environments in meaningful ways, due to its primary focus in Federal Government projects.

RESPONSE: David committed much of his early work at Clark Nexsen to developing the Higher Education market, focusing on Virginia colleges and universities. Since 2005, he has led design for over 20 higher education projects and helped build two of the most successful Higher Education practices in the nation. **OUTCOMES:** David's designs for higher education institutions have won numerous awards and much of his work has been featured nationally through the Society of College and University Professionals and American College and University Housing Officials organizations. Clark Nexsen was recognized as the #8 University design firm by *Engineering News Record* at the time he left to lead Hanbury. In just 3 years, since joining Hanbury, the firm has won numerous higher educations projects across the nation including projects at Princeton University, University of Virginia, Tulane University, Indiana University, Michigan State University, Purdue University, Florida Atlantic University, Duke University, Virginia Tech, and University of Notre Dame.



◀ VIRGINIA COMMONWEALTH UNIVERSITY, GLADDING RESIDENCE CENTER, CLARK NEXSEN/AYERS SAINT GROSS, 2016, DESIGN PRINCIPAL

The new 12-story facility in the urban Richmond VCU campus overlooking historic Monroe Park expands the University's housing capacity, enabling it to house the entire freshmen student body. Integrating a historic bathhouse, it is subdivided into six "neighborhoods" of 250 students each, fostering an intimate sense of community.









JAMES MADISON UNIVERSITY DUKE HALL SCHOOL OF ART & ART HISTORY CLARK NEXSEN/GUND PARTNERSHIP, 2012, DESIGN PRINCIPAL

Adjacent to the historic Quad, Duke Hall was built in 1967 for the Music, Theatre and Art Departments. The renovation and addition created a new home for the university's thriving Visual Arts programs. Creating safe learning environments that inspire arts exploration was central to the design approach.



▲ VIRGINIA TECH, CREATIVITY AND INNOVATION DISTRICT LIVING/LEARNING COMMUNITY, HANBURY, 2021, DESIGN PRINCIPAL

This new living/learning community for Arts and Architecture, housing 600 students in the emerging Creativity & Innovation District, is a realization of Virginia Tech's "Beyond Boundaries" initiative. Combining rehearsal and performance, teaching, and maker spaces with residential and community spaces, it promotes innovation by mixing disciplines in an open, collaborative environment.



◀ UNIVERSITY OF VIRGINIA, HOTEL AND CONFERENCE CENTER, HANBURY, 2023, DESIGN PRINCIPAL

The University of Virginia has embarked on an ambitious project: to build a new kind of university hotel, conference, and visitor's center, which will bring together prospective students, faculty, athletes, visitors of all kinds, and the public. The Hotel and Conference center will anchor the Emmet Ivy corridor, which links the historic Lawn and surrounding undergraduate precinct with the university's athletic facilities and many of its graduate schools. Deborah Berke Partners is collaborating with Hanbury to lead the design for the University.

3, 4 EXHIBIT #4 DESIGN EXCELLENCE: ARCHITECTURE FOR HIGHER EDUCATION



◀ JOHN TYLER COMMUNITY COLLEGE, ACADEMIC & PERFORMING ARTS BUILDING, CLARK NEXSEN, 2016, DESIGN DIRECTOR

Embracing JTCC's slogan, "Not What You'd Expect," the building challenges preconceived notions to make surprising connections. The volume of its black box theater breaks into the surrounding gathering spaces, and a third-floor outdoor classroom provides a new, expansive teaching and learning experience.



◄ GERMANNA COMMUNITY COLLEGE, SCIENCE, ENGINEERING & LEARNING RESOURCE CENTER, CLARK NEXSEN, 2012, DESIGN PRINCIPAL

Providing new science classrooms and state-of-the-art laboratories, the Learning Resource Center faces the central campus green with highdemand collaboration and meeting space, along with traditional library spaces.

EXHIBIT #5 DESIGN EXCELLENCE: **DESIGN LEADERSHIP FOR THE US MILITARY**

ARCHITECTURE FIRM OF RECORD

Clark Nexsen

DESIGN FIRM Clark Nexsen

Clark inexser

COMPLETION DATE

2002 - 2017

ROLE OF NOMINEE

Director of Architecture/Design Principal

SIGNIFICANT AWARDS

2017 USACE, Building for the Future Award West Point Davis Barracks, U.S. Military Academy in West Point, NY

2015 ACEC, Virginia Engineering Excellence Grand Award, Wounded Warrior Lodge & Parking Garage, Walter Reed National Military Medical Center, Bethesda, MD

2013 AIA Charlotte, Sustainable Design Merit Award, Edson Range & Chappo Dining Facilities, Camp Pendleton, CA

2012 APWA Mid-Atlantic Chapter, Public Works Project of the Year, Walter Reed National Military Medical Center Warrior Transition Unit, Bethesda, MD

2010 ACEC North Carolina, Engineering Excellence People's Choice Award, VMI Third Barracks, Lexington, VA

SIGNIFICANT PUBLICATIONS

2013 Engineering News-Record California Best Project, Government/Pubic Building Camp Pendleton Edson Range & Chappo Dining Facilities Camp Pendleton, California

DECLARATION OF RESPONSIBILITY

I have personal knowledge that David was largely responsible for design of the exhibit listed above.

Patrick O'Keefe

Principal, Hanbury (2019 – 2020) Principal, Clark Nexsen (2004 – 2019) Relationship to the exhibit: Hanbury's Raleigh Office Leader and Clark Nexsen colleague CHALLENGE: Too often, projects designed for the US Military s are generic and repetitive. While this approach works for some s facility types, projects with unique user needs on significant sites require special attention to design and context.

RESPONSE: David developed an approach that embraces military procurement processes but ensures that users have influence on the outcomes and that designs reflect the values and aspirations of the setting.

OUTCOMES: David's team has been selected for many of the US Military's most prominent projects. His designs have enhanced the military experience and been widely recognized for design excellence. His innovative approach to Design-Build for the military is the subject of a study he conducted for the National Institute of Building Sciences, which is being applied to change procurement rules.

SIGNIFICANT PROJECTS:

- » Naval Sea Systems Command (NAVSEA) Headquarters
- » Walter Reed National Military Medical Center Warrior Transition Unit
- » Transient Wounded Warrior Lodge at Walter Reed National Military Medical Center
- » Navy Seal Monument, Virginia Beach
- » Camp Pendleton Edson and Chappo Dining Facilities
- » Iwo Jima Memorial Camp Pendleton
- » U.S. Military Academy, Davis Barracks at West Point
- » Virginia Tech, Pearson Hall and New Cadet Hall
- » Virginia Military Institute, 3rd Barracks
- » United States Naval Academy Cyberwarfare Center, Annapolis, MD
- » National Institute of Building Science Design-Build Procurement Study
- » Defense Distribution Center Global Headquarters



◀ U.S. MILITARY ACADEMY, DAVIS BARRACKS AT WEST POINT, CLARK NEXSEN, 2015, DESIGN DIRECTOR

The new Davis Barracks, designed in keeping with the Central Post's designation as a National Historic Landmark, is a stateof-the-art building that respects the traditional requirements for the cadet lifestyle. Its high efficiency systems – radiant heating and cooling, dedicated outdoor air, heat recovery, solar thermal, and aggressive infiltration measures – meet West Point's Net Zero goals.

EXHIBIT #5 DESIGN EXCELLENCE: DESIGN LEADERSHIP FOR THE US MILITARY



🔺 TRANSIENT WOUNDED WARRIOR LODGE AT WALTER REED NATIONAL MILITARY MEDICAL CENTER, CLARK NEXSEN, 2012, DESIGN PRINCIPAL

Designed to help provide the final phase of care for our wounded soldiers, sailors, and airmen, the Transient Wounded Warrior Lodge is part of the larger Wounded Warrior Complex at Walter Reed Medical Center. These live-in facilities provide world-class care and training to our recovering troops and their families and enable them to heal, rehabilitate, and return home.



WARRIOR TRANSITION UNIT, WALTER REED NATIONAL MILITARY MEDICAL CENTER, CLARK NEXSEN, 2011, DESIGN PRINCIPAL

The 700,000 square foot complex was awarded to Clark Nexsen as the result of a national Design-Build competition. This significant project at Walter Reed Medical Center, designed to help wounded warriors heal effectively in all capacities, created many new Federal Government design opportunities for Clark Nexsen.

▲ NAVSEA HEADQUARTERS, CLARK NEXSEN, 2014, DIRECTOR OF ARCHITECTURE

On September 16, 2013, NAVSEA Headquarters was the scene of a mass shooting. Twelve people lost their lives and eight others were injured. NAVFAC called on Clark Nexsen and a number of partners, including CH2M, to develop design concepts to restore the historic headquarters. The project, completed in a compressed schedule of less than 16 months, mitigates the emotional impact on the returning workforce by creating a new sense of place and identity.





▲ VIRGINIA TECH, PEARSON HALL AND NEW CADET HALL, CLARK NEXSEN, DESIGN DIRECTOR

Commissioned through a national design competition, Clark Nexsen's winning proposal houses 1,100 students, enhancing every aspect of cadet life while reinforcing the university's historic sense of place and identity. The traditional "VT" logo has been integrated into the landscape, which the Corps of Cadets uses for daily formations. This courtyard has become the iconic center of the Virginia Tech campus.

VIRGINIA MILITARY INSTITUTE, 3RD BARRACKS, CLARK NEXSEN, 2009, DIRECTOR OF ARCHITECTURE

The 3rd Barracks was designed to complement the Gothic detailing of the existing National Historic Landmark. The team worked closely with the VMI Post Historian and the Virginia Department of Historic Resources to ensure that the 3rd Barracks accurately reflected the vernacular established more than 150 years ago.



EXHIBIT #6 DESIGN EXCELLENCE: HAMPTON ROADS COMMUNITY DEVELOPMENT

ARCHITECTURE FIRM OF RECORD/ DESIGN FIRM

Clark Nexsen (2002-2017)

COMPLETION DATE

Hanbury (2017-2020)

2010 - 2020

ROLE OF NOMINEE

Design Principal; Civic/Community Market Leader

SIGNIFICANT AWARDS & PUBLICATIONS (REFERENCE SECTION 2.2-2.3 FOR A FULL LISTING)

David's local projects have won over 50 awards

2019 AIA HR, Merit Award for Architecture, [RE]Norfolk: Using Water to Create Connection, Identity, and Resiliency at Harbor Park, Norfolk, VA

2019 Award of Merit, HRACRE Best Master Planned Project, Atlantic Park, Virginia Beach, VA

2015 AIA HR, Merit Award, Central Beach Parkway, Virginia Beach, VA

SIGNIFICANT PUBLICATIONS

David's projects have been front page headlines in the *Virginian-Pilot* newspaper and local and regional news media at least 25 times in the past 15 years, significantly raising his firm's reputation and the community's trust in his design leadership. His proposal for the Dome Site has attracted the attention of national travel, leisure and surfing magazines.

DECLARATION OF RESPONSIBILITY

I have personal knowledge that David was largely responsible for design of the exhibit listed above.

Patrick O'Keefe

Principal, Hanbury (2019 – 2020) Principal, Clark Nexsen (2004 – 2019) Relationship to the exhibit: Hanbury's Raleigh Office Leader and Clark Nexsen colleague **CHALLENGE:** Historically, economic growth and community development of the Hampton Roads region have lacked vision and clarity of direction. Additionally, Clark Nexsen, whose work prior to 2002 was hidden on military bases, was thought of primarily as an engineering firm. It had little opportunity to make an impact in the community.

RESPONSE: In 2002, the firm successfully teamed with SOM to win the Virginia Beach Convention Center project. Leveraging this prominent new project, David immediately expanded Clark Nexsen's focus to take a leadership role in Civic and Community projects. He developed strong relationships with city leaders throughout the region, to better understand what each city is trying to accomplish and where they want to focus their efforts and investment. His planning and development project partnerships help each community achieve its vision. David's work with these partners has expanded with his move to Hanbury, and every client he previously worked with continues to work with him today.

OUTCOMES: David has planned and designed large-scale projects through-out the Hampton Roads region, leading to over \$3 billion in construction and thousands of new jobs while ensuring the development reflects the values and aspirations of the community.



ATLANTIC PARK MIXED-USE DEVELOPMENT, HANBURY, 2017 – CURRENT, DESIGN PRINCIPAL



CENTRAL BEACH DEVELOPMENT PLAN, CLARK NEXSEN, 2015, DESIGN PRINCIPAL

In 2015, as part of the initiative for the Virginia Beach Arena, David was asked to create a development framework for the area from the Arena to the Boardwalk. Since the creation of this plan, he has been hired to perform 10 separate development proposals within the small Virginia Beach resort district, and Hanbury is now the go-to firm for projects there.

EXHIBIT #6 DESIGN EXCELLENCE: HAMPTON ROADS COMMUNITY DEVELOPMENT





▲ CITY OF VIRGINIA BEACH SPORTS CENTER, HANBURY, 2020, DESIGN PRINCIPAL

The new Sports Center places Virginia Beach among the top national sports tourism destinations. It was designed with input from the NCAA and World Indoor Track & Field to ensure it is able to host their tournaments. With 12 basketball courts, an indoor track, and seating for over 5,000, it is the largest multi-purpose basketball/volleyball/ wrestling facility on the East Coast.

4 BLOCK 9, CLARK NEXSEN, 2015, DESIGN DIRECTOR

The mixed-use project brings the public to a 2nd level concourse, offering an outside dining and theater experience overlooking Virginia Beach's Town Center plaza.

EXHIBIT #6 DESIGN EXCELLENCE: HAMPTON ROADS COMMUNITY DEVELOPMENT



▲ COLONIAL WILLIAMSBURG DISTRICT MASTER PLAN, WILLIAMSBURG, VA, HANBURY, 2020, DESIGN PRINCIPAL

With the successful completion of Hanbury's master planning for its Historic District, the Colonial Williamsburg Foundation asked David to develop ideas for their current Visitor Center site. Initially programmed and designed with a Sports Center, Aquatic Center, and retail space around a central green, the plan was so embraced by the surrounding communities and William & Mary that they added a Community Amphitheater, Performing Arts Center, Multi-family Apartments and Offices to the plan and have taken formal action towards development.



GATEWAY MIXED-USE CENTER, NORFOLK, VA, HANBURY, 2020

The 20-story, LEED Certified, Class-A office tower complements a hotel and apartment units. Designed in collaboration with the City of Norfolk and three development partners, it will help connect the downtown to the waterfront by extending Main Street around City Hall. This vital investment in downtown will serve as a catalyst for growth to the west and reinforce Downtown Norfolk's position as a place to live, work and play.

EXHIBIT #7 TALENT PAYS OFF: FIRM TRANSFORMATION

ARCHITECTURE FIRM OF RECORD/ DESIGN FIRM Hanbury (2017-2020)

Clark Nexsen (2002-2017)

COMPLETION DATE

ROLE OF NOMINEE

President/CEO Hanbury

Director of Architecture/Design Director Clark Nexsen

SIGNIFICANT AWARDS AND PUBLICATIONS WHILE DIRECTOR OF ARCHITECTURE AND DESIGN DIRECTOR OF CLARK NEXSEN

2010 – 2017 Building Design & Construction Top Firms (#26, 19, 18, 19, 17, 18, 20, 20)

2014 – 2017 ENR #30 Green Design Firms (#52, 40, 39, 40)

2012 – 2017 Architectural Record Top Design Firms (#58, 51, 43, 88, 120, 76)

2017 AIA North Carolina Firm of the Year Award

2012 – 2016 ARCHITECT Magazine Top 50 Architectural Firms (#29, 34, 31, 11, 50)

2014 Zweig White Hot Firm #16 Architectural Firm

2011 National AIA Intern Development Program Firm Award

2007 Inside Business Hampton Roads Best Place to Work: Hall of Fame

DECLARATION OF RESPONSIBILITY

I have personal knowledge that David was largely responsible for design of the exhibit listed above.

Patrick O'Keefe

Principal, Hanbury (2019 – 2020) Principal, Clark Nexsen (2004 – 2019) Relationship to the exhibit: Hanbury's Raleigh Office Leader and Clark Nexsen colleague **CHALLENGE:** Prior to David's arrival in 2002, Clark Nexsen's work was primarily for the federal government, and the firm had won only two AIA design awards in 82 years. The staff was mainly comprised of architects who grew up or went to school in the area.

RESPONSE: Within two years of joining the firm, David was appointed Director of Architecture. In this role, he revamped the firm's work environment, hiring practices, talent development, and project pursuit and design approaches.

OUTCOMES: In his 15 years with Clark Nexsen, the firm transformed into a design firm recognized widely as one of the best in the nation. It grew while diversifying its market-base, becoming more design-focused, and attracting talent from throughout the nation. It became the only Virginia-based design firm recognized in the ARCHITECT 50 in the past 10 years.

Since David joined Hanbury as President/CEO in 2017, he has put it on a similar trajectory. In his short time there, the firm has won 10 AIA design awards and doubled in size and revenue. He has reinvigorated a historically successful design practice and infused a new enthusiasm, design focus, and hope for even greater things in the future.

"I believe that there is a design opportunity in every project; that outstanding architecture does not rely upon great budgets or sophisticated clients, more it relies upon a precise vision executed thoroughly by skilled professionals with great attention to detail; I also believe that the best architecture in the world can be practiced anywhere in the world, including Norfolk, Virginia."

David Keith, AIA



▲ HANBURY, NORFOLK OFFICE, NORFOLK, VA, 2017 – 2020, PRESIDENT/CEO The new collaborative work environment reflects David's conception of a teaching firm.

EXHIBIT #7 TALENT PAYS OFF: FIRM TRANSFORMATION





CLARK NEXSEN OFFICE ENVIRONMENT, VARIOUS LOCATIONS, 2002 – 2017, DIRECTOR OF ARCHITECTURE

When David arrived at Clark Nexsen, the firm was primarily an engineering / architecture firm with few design awards. He was challenged by the firm to help them become more design oriented. Among the changes he made as Director of Architecture was a transformation of the work environment, relocating offices to urban settings, with more open and collaborative work spaces that are conducive to teaching. This transformation was manifested over 10 years across the firm as it grew.

As part of David's ongoing relationship with Virginia Tech's College of Architecture, the school has held many lectures and presentations at Clark Nexsen and Hanbury. In 2017, the Clark Nexsen Gallery displayed work highlighting the capabilities of the College's digital fabrication labs (shown above).

- 09 NEEJ
- 10 Lake|Flato Architects

CLARK NEXSEN

- 12 Skidmore Owings & Merrill 13 EYP Architecture & Engineering
- 14 Miller Hull Partnership
- 15 HOK

In 2013, Clark Nexsen was ranked #11 in ARCHITECT magazine's Top 50 architectural firms in the nation.

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- **11 CLARK NEXSEN**

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- 29 Mark Cavagnero Associa 30 LMN Architect
- 31 Sasaki Ascocia
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- 38 Julie Snow Architec
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- 41 H3 Hardy Collaboration Article 42 ELS Architecture and Urban Design 43 Meyer Scherer & Bock and
- 44 ExEcusio Architect
- 45 NAC | Architectur
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- 48 Ann Beha Architect
- 49
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MARLEY CARROLL, FAIA

Design Director, C DESIGN, NC Gold Medal winner

Relationship to Nominee: Early Mentor, Co-worker at Odell Architecture and Clark Nexsen



ROBERT DUNAY, FAIA

ACSA Distinguished Professor T. A. Carter Professor of Architecture Director, Center for Design Research

Relationship to Nominee: Professor and relationship with Virginia Tech

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DAVE GILMORE

President, CEO Design Intelligence and Design Futures Council

Relationship to Nominee: Advisor, strategic planning focus on talent with Hanbury

ERIC KEPLINGER, AIA

Contractor (former AIAVA President)

Relationship to Nominee: AIA and DBIA Board members together, worked together at BCWH and TAF, and partner on many design build projects $\mathbb{C}5$

JON NIEMUTH, AIA, NCARB Vice President, Director of AECOM Sports, Americas

Relationship to Nominee: Collaborated on 8 sports facilities together

JANE RATHBONE, FAIA Design Principal, Hanbury (past CEO/President of Hanbury)

Relationship to Nominee: CEO mentor and firm partner

BURT PINNOCK, FAIA Principal, Chairman of the Board Baskervill, Richmond, VA

Relationship to Nominee: Classmate at Virginia Tech, peer firm leader, Virginia Art & Architectural Review Board Chair